

The Next move of Aviation industry

.. Opportunity and Challenge.

LATCHIDA APAPHANT

Executive Vice President.

Airports of Thailand PLC.

2023 OVERVIEW

Agenda

Actual and forecast

Actual and forecast of passengers & aircrafts

04

Nationalities of passengers

the top 10 nationalities of passengers in 2019 vs 2023

02 Comparison

Slot comparison

Comparison of slot request and actual in summer 2023

05

The recovery of Chinese passengers and

flights

2019 vs 2023

03

Load factor performance

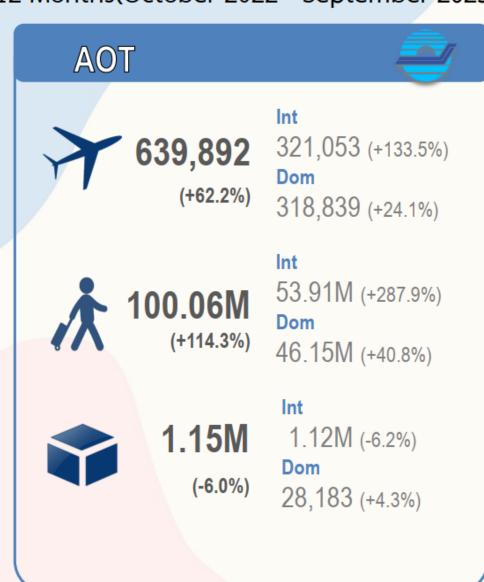
summer 2023 and winter 2023-2024 (at dec23)

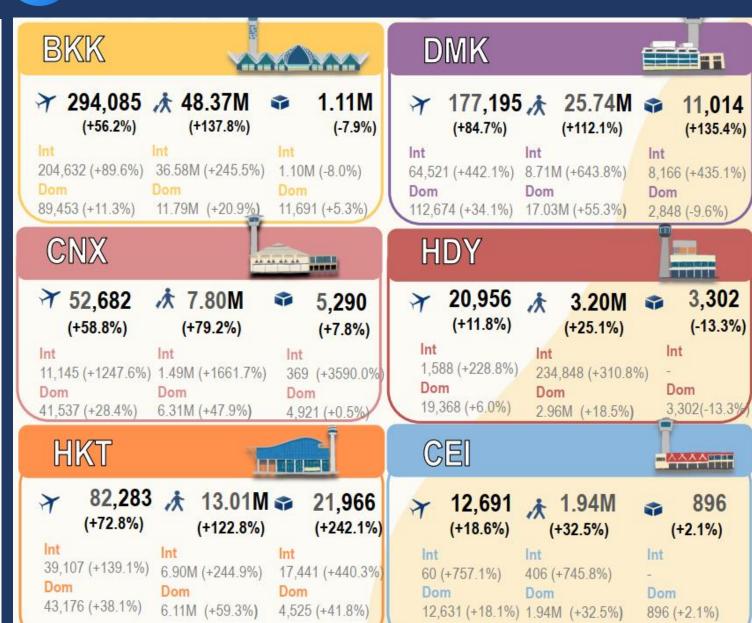
06

Traveler pattern

Portion of Free Independent Traveler (FIT) Group Inclusive Tour (GIT)

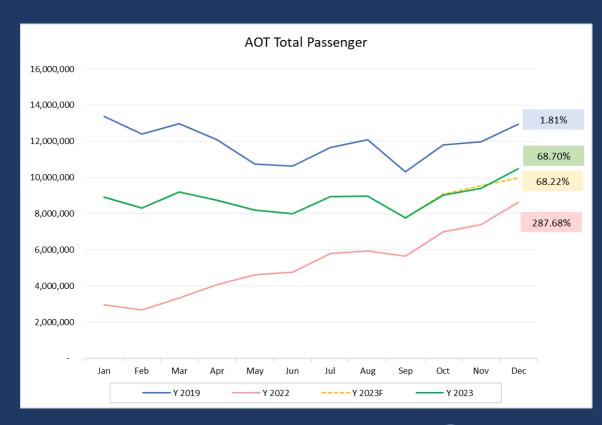
12 Months(October 2022 - September 2023)





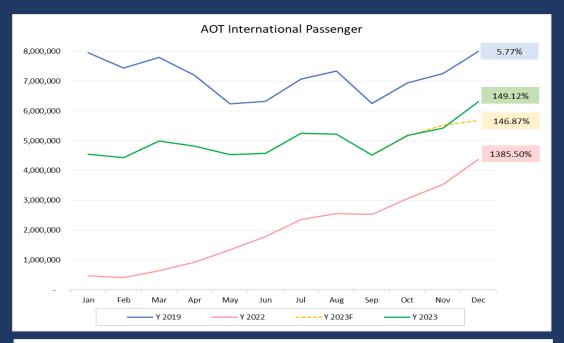


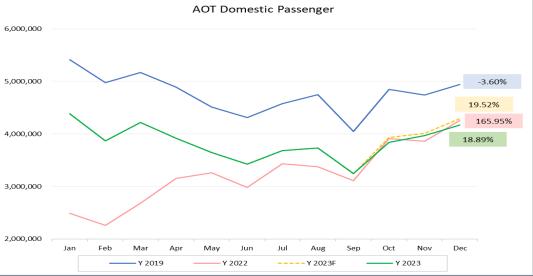
Actual and forecast: Passengers of AOT





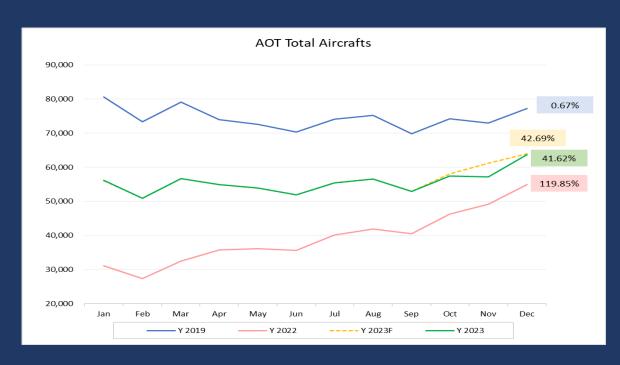








Actual and forecast: Aircrafts of AOT



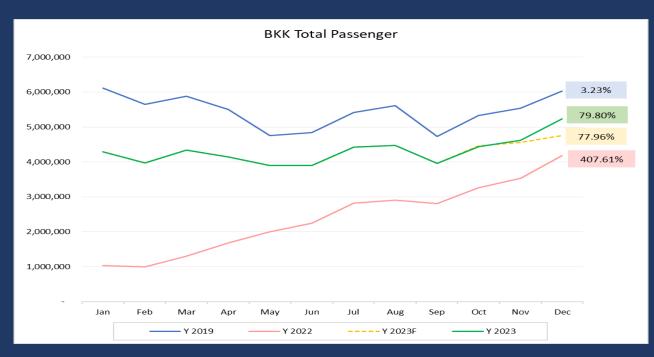




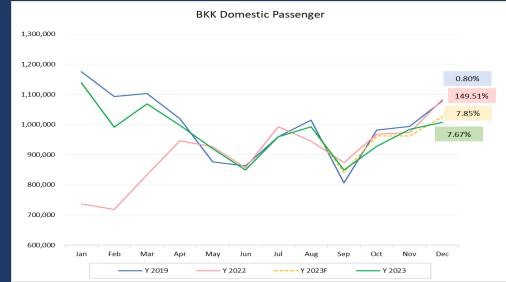


Actual and forecast: Passengers of BKK









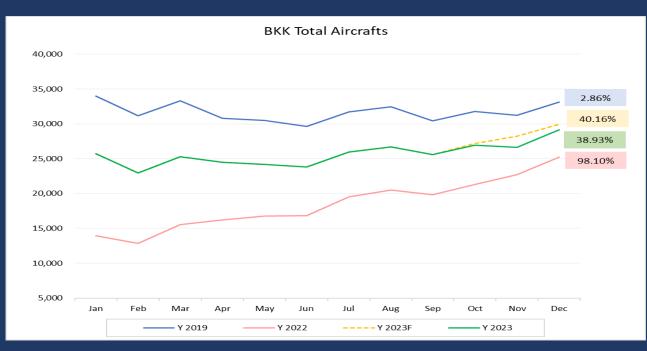


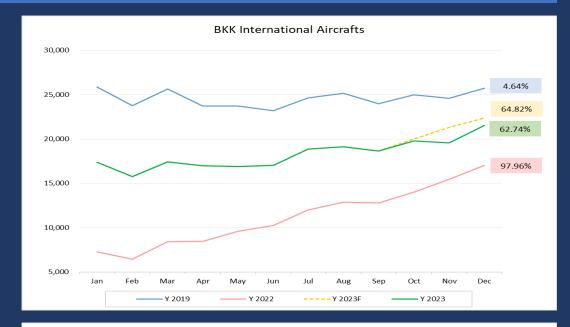


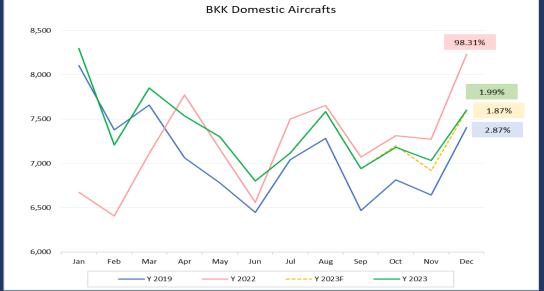


Actual and forecast: Aircrafts of BKK



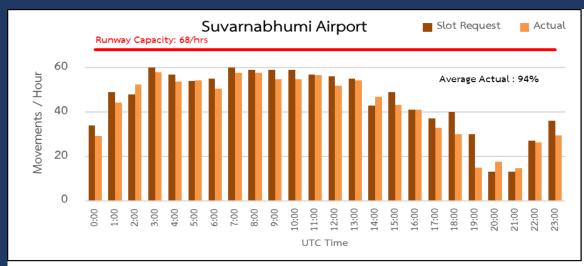


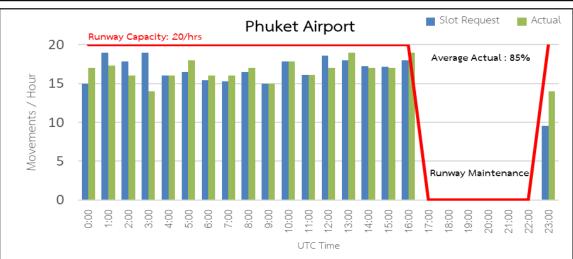


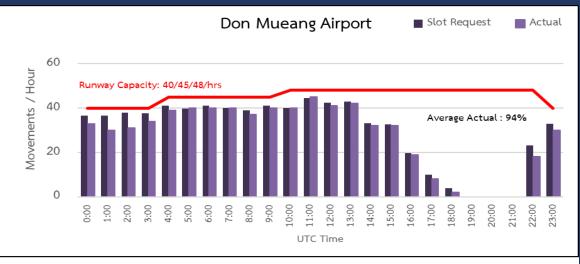


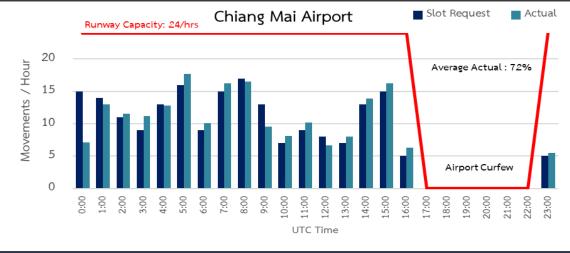


Compare Slot Request and Actual in Summer 2023









03 Loa

Load factor performance

AFRICA	SUMM	SUMMER 2023		WINTER 2023/24		
AFRICA	В	KK	E	3KK		
AIR AUSTRAL		-	9	1.1%		
ETHIOPIAN AIRLINES	94	.6%	5	4.4%		
KENYA AIRWAYS	53	.0%	3	1.7%		
TOTAL	61	.9%	56	5.2%		
ANAEDICA	SUMM	ER 2023	WINTE	R 2023/24		
AMERICA	В			BKK		
AIR CANADA		_	9	7.7%		
TOTAL		-	97	7.7%		
OCEANIA	SUMMI	ER 2023	WINTER 2023/2			
OCEANIA	BKK	HKT	BKK	HKT		
JETSTAR AIRWAYS	90.8%	95.0%	93.9%	93.1%		
QANTAS AIRWAYS	90.7%	-	91.9%	-		
THAI AIRASIA X	48.3%	-	58.8%	-		
THAI AIRWAYS	84.6%	-	87.9%	-		
TOTAL	81.3%	95.0%	85.7%	93.1%		

MIDDLE EAST	SUMMI	ER 2023	WINTER 2023/24		
WIIDDEL EAST	BKK	HKT	BKK	HKT	
EMIRATES	74.2%	87.4%	78.0%	90.8%	
ETIHAD AIRWAYS	87.7%	84.5%	88.1%	91.3%	
QATAR AIRWAYS COMPANY	86.1%	80.0%	86.4%	79.3%	
TOTAL	79.7%	81.6%	81.4%	81.7%	

EUROPE	SUMM	ER 2023	WINTER 2023/24		
EUNOPE	BKK	HKT	BKK	HKT	
AEROFLOT RUSSIAN AIRLINES	83.2%	85.5%	78.4%	78.2%	
FINNAIR O/Y	75.1%	1	75.3%	80.2%	
THAI AIRWAYS	84.4%	1	81.9%	-	
TURKISH AIRLINES	89.2%	88.5%	88.5%	92.7%	
TOTAL	85.2%	85.8%	83.6%	80.8%	









ASIA PACIFIC		SUMMER 2023			WINTER 2023/24			
ASIA FACIFIC	BKK	DMK	CNX	HKT	BKK	DMK	CNX	HKT
THAI AIR ASIA	80.2%	80.4%	67.4%	82.1%	81.5%	82.1%	85.0%	71.6%
THAI AIRWAYS	71.9%	1	1	-	78.8%	1	-	-
THAI VIET JET AIR	71.2%	1	62.2%	67.4%	80.3%	1	81.5%	89.0%
VIETJET AIR	78.8%	1	59.9%	1	80.1%	1	84.8%	82.2%
VIETNAM AIRLINES	80.1%	-	-	-	84.5%	-	-	-
TOTAL	74.7%	78.6%	69.4%	72.1%	82.1%	81.8%	82.1%	73.5%



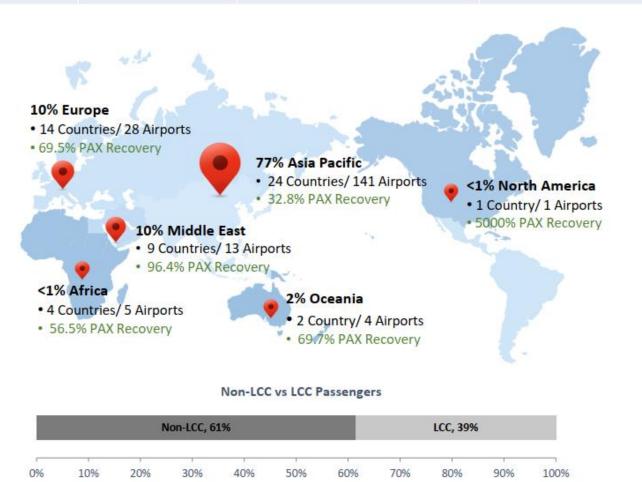
CONTINENTS		SUMMER 2023			WINTER 2023/24			
CONTINENTS	BKK	DMK	CNX	HKT	BKK	DMK	CNX	HKT
AFRICA	61.9%	-	-	-	56.2%	-	-	-
AMERICA	-	-	-	-	97.7%	-	-	-
ASIA PACIFIC	74.7%	78.6%	69.4%	72.1%	82.1%	78.6%	82.1%	73.5%
EUROPE	85.2%	-	-	85.8%	83.6%	-	-	80.8%
MIDDLE EAST	79.1%	-	-	81.6%	81.4%	-	-	81.7%
OCENIA	81.3%	-	-	95.0%	85.7%	-	-	93.1%

AOT

FY2023 International Traffic

No. of Schedule Airlines: 84 Non-LCCs + 38 LCCs

	Schedule	Non-Schedule	Total Int. Pax
PAX (million)	54.40	1.45	53.90
%Recovery from 2019	63.1%	85.6%	63.6%



Top 5 Destinations by Passenger (%Recovery)



Top 5 Airlines by Passenger (%Recovery)

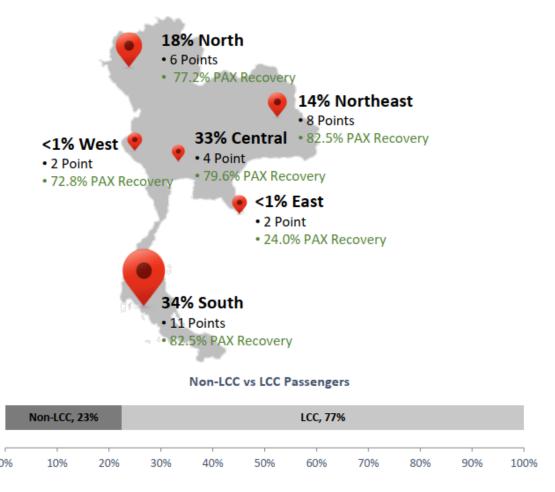


AOT

FY2023 Domestic Traffic

No. of Schedule Airlines: 2 Non-LCCs + 4 LCCs

	Schedule	Non-Schedule	Total Int. Pax
PAX (million)	45.66	0.49	46.15
%Recovery from 2019	80.8%	93.2%	80.9%

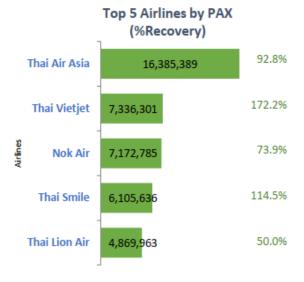


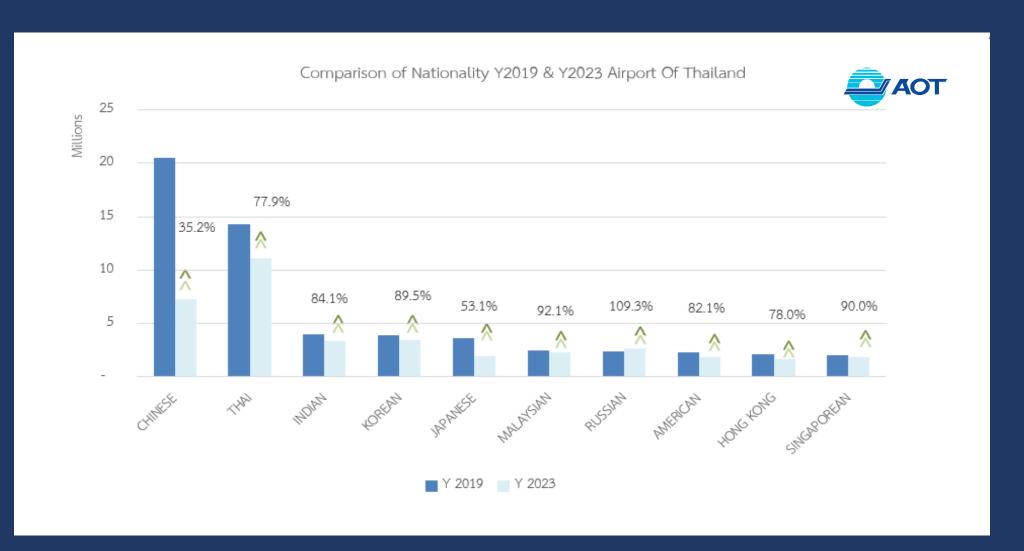


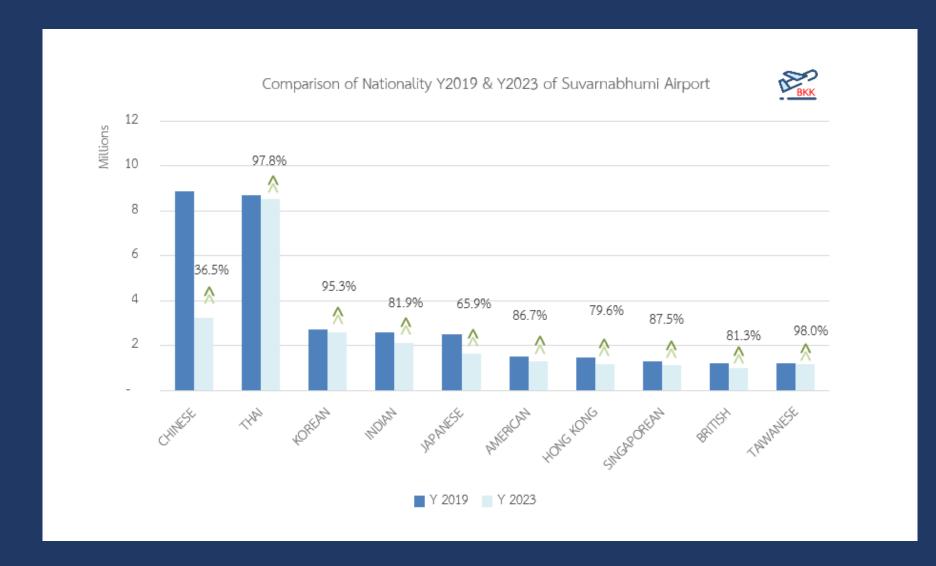
2,871,983

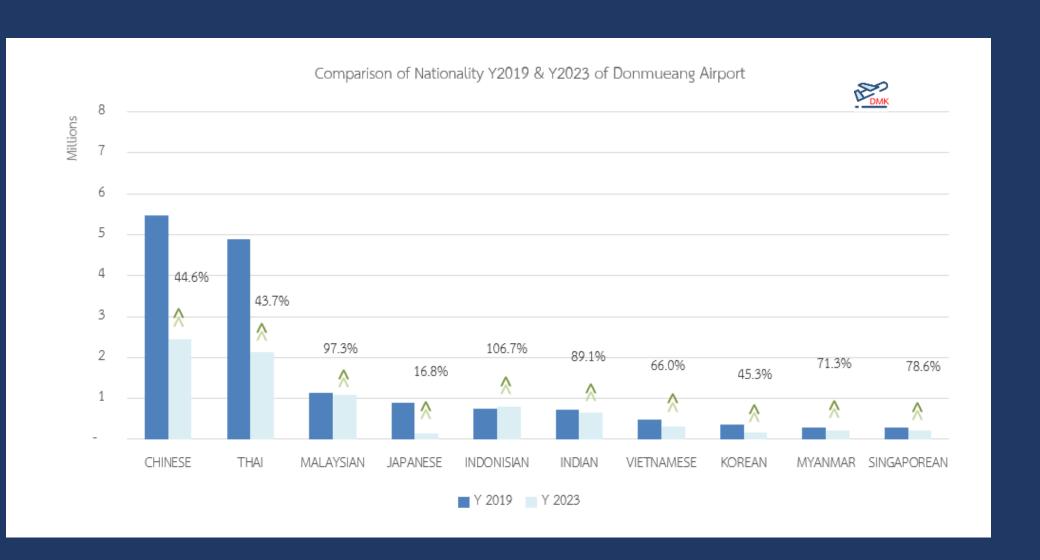
82.0%

Hat Yai



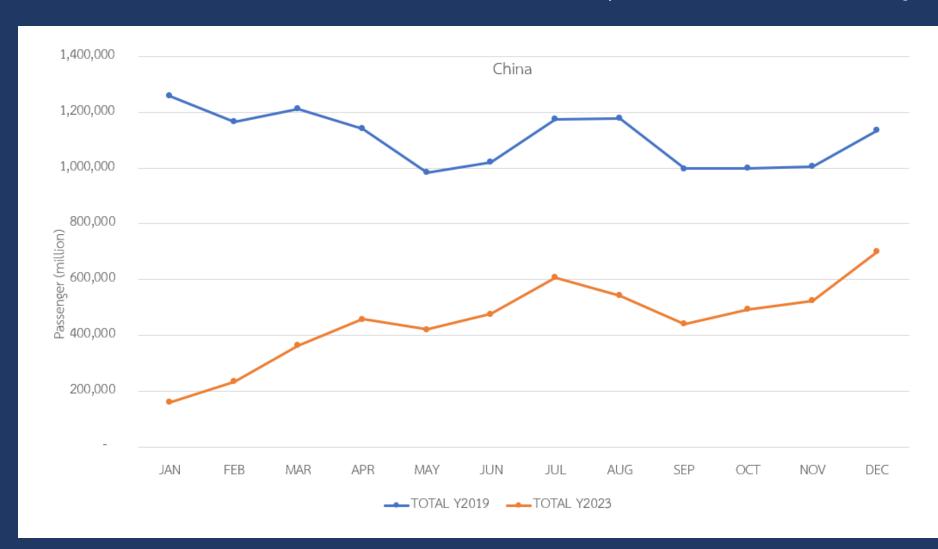




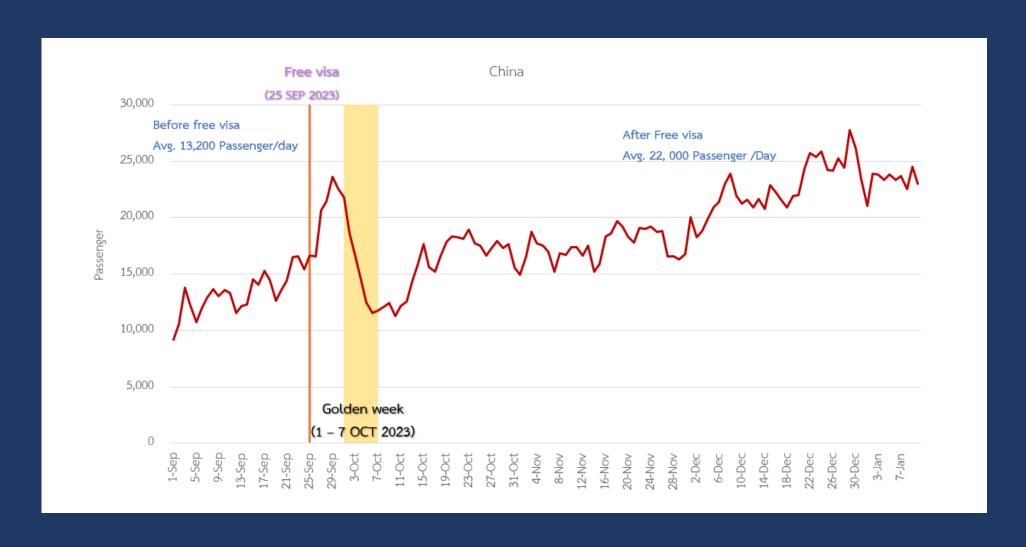


The recovery of Chinese passengers and flights

Comparison of Chinese Passenger (Arrival)



Chinese Visa Policy (Arrival)



Traveler pattern

Free Independent Traveler (FIT) Group Inclusive Tour (GIT)

(HII)



Y2019

Y2023

98%

(83,502,39 passenger)

97.3%

(57,904,993 passenger)

(GIT)

2%

(1,728,382 passenger)

2.7%

(1,591,283 passenger)





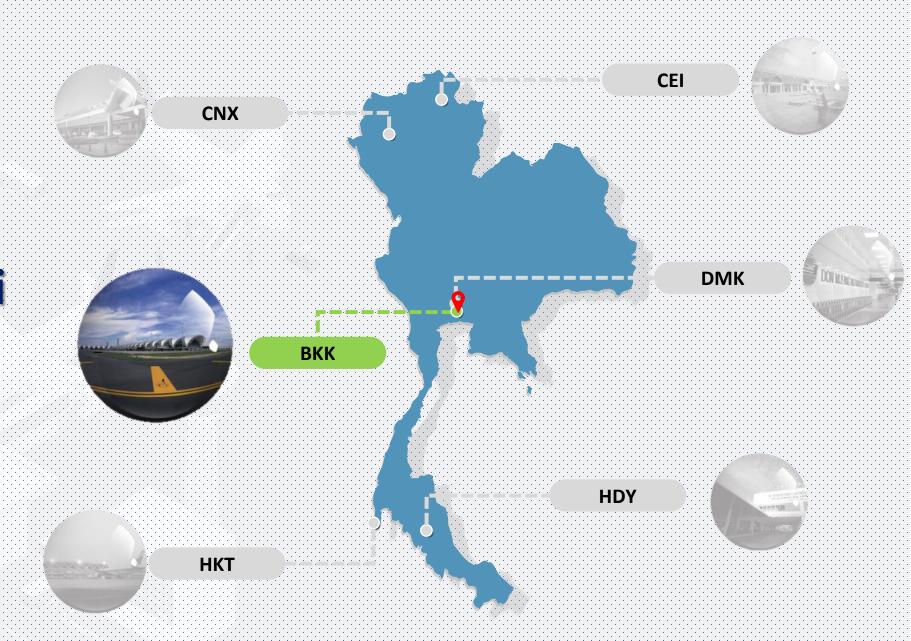
(85,230,772 passenger)

(59,496,276 passenger)

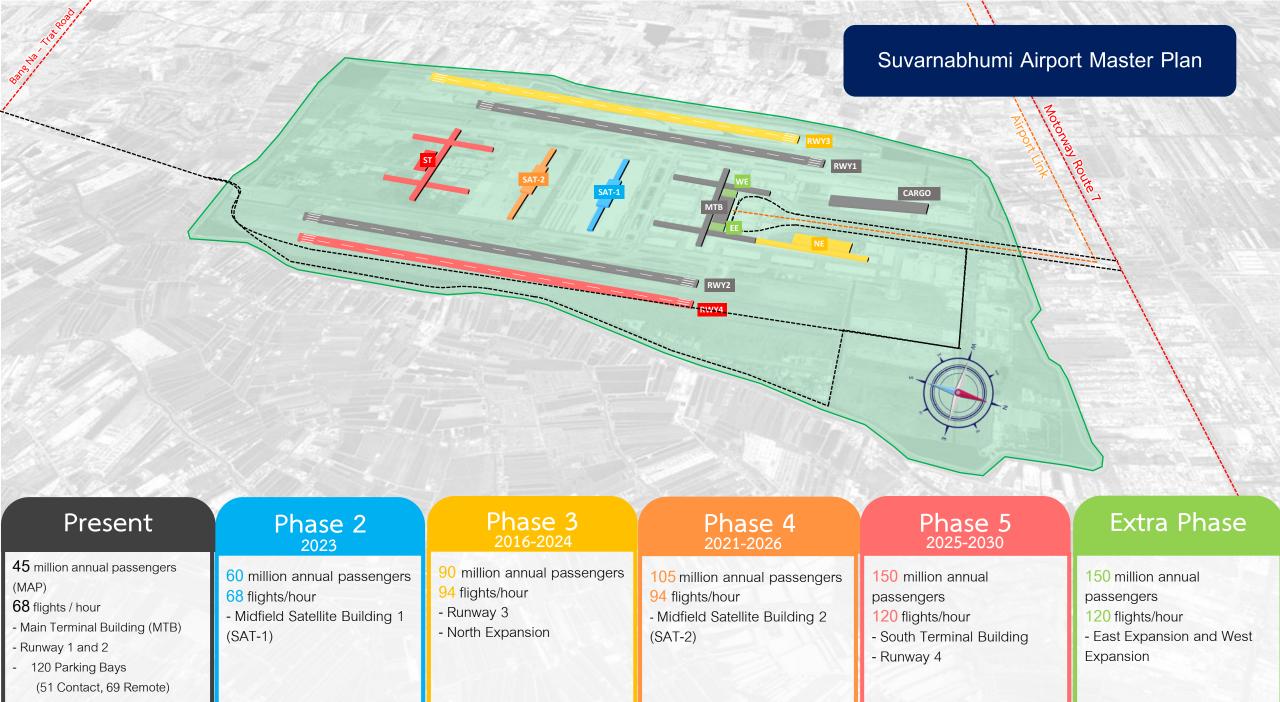


Airport Development Projects.





Suvarnabhumi Airport (BKK)







Baggage Handling Capacity : 180 bags/minute

Speed: 600 meters/minute

Sytem: Individual Carrier System (ICS)

Tunnel Connecting SAT-1 to MTB (Length of 1 km)



Service Road BHS

APM

BHS SE

Increasing the annual handling capacity from 45 million to

60_{million}

passengers per year

Consisting of 4 floors and 2 underground floors (Building Areas of 216,000 m²)

B2 Fl. APM Station

B1 Fl. System Work

G Fl. Baggage Conveyor System

2 Fl. Arrival

3 Fl. Departure

4 Fl. Shops & Restaurants

28 aircraft parking

bays

Divided into:

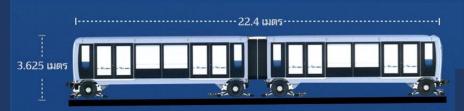
Code E:

20 parking bays

and

Code F:

8 parking bays



APM

Travel Time (MTB-SAT-1): 60 seconds

Speed: 50-55 km/hr (max 80km/hr)

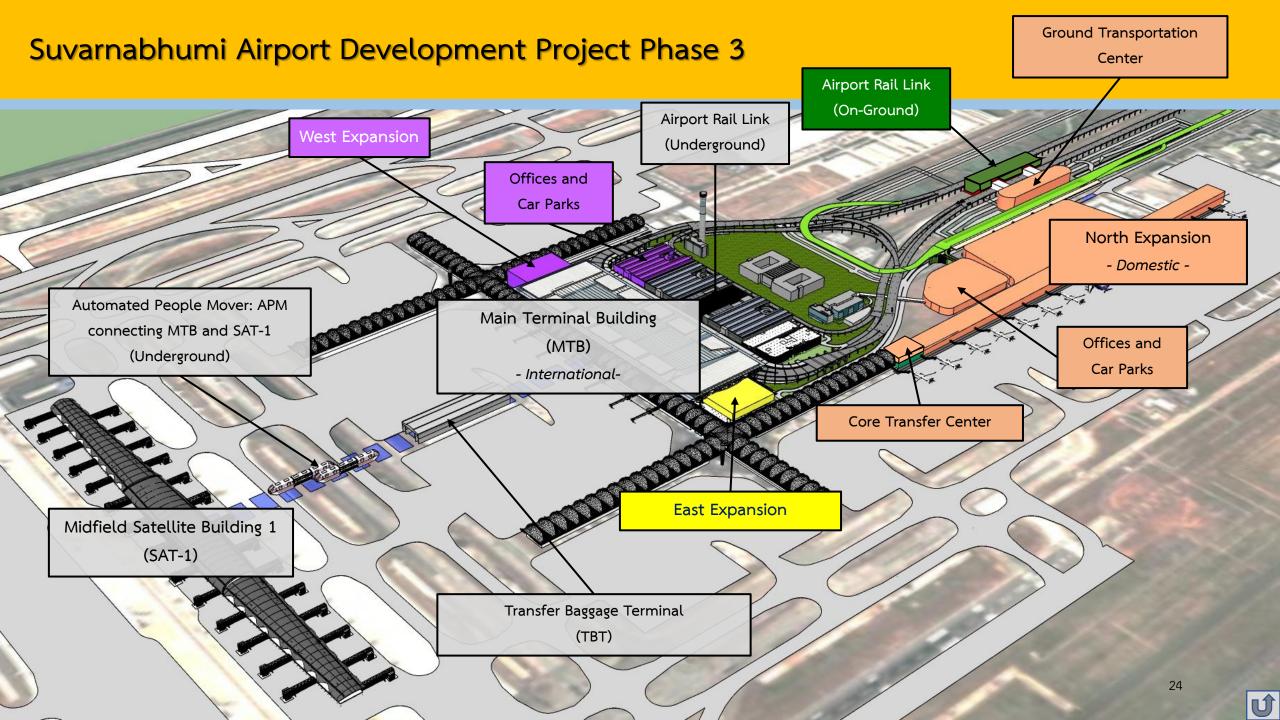
distance: 940m (NMTB - SAT 1)

Handling Capacity: 3,590 pax/hr

Waiting Time: Less than 3 mins







Project Details

- Construction of Suvarnabhumi East Expansion to increase passenger handling capacity to 15 million annual passengers

Operational Plan

- Design Improvement period, June 2023 - August 2024

- Construction period ,

Feb 2025 – Feb 2071

Work Progress

- Design adjustment process

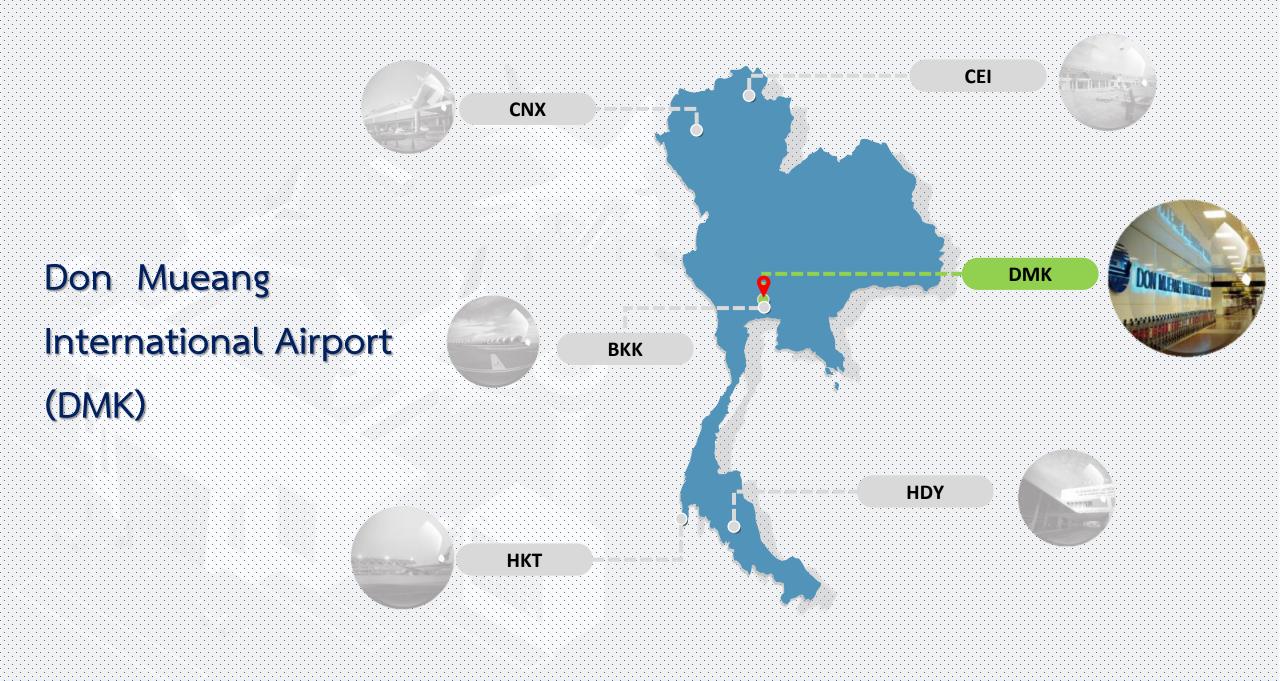
Procurement for

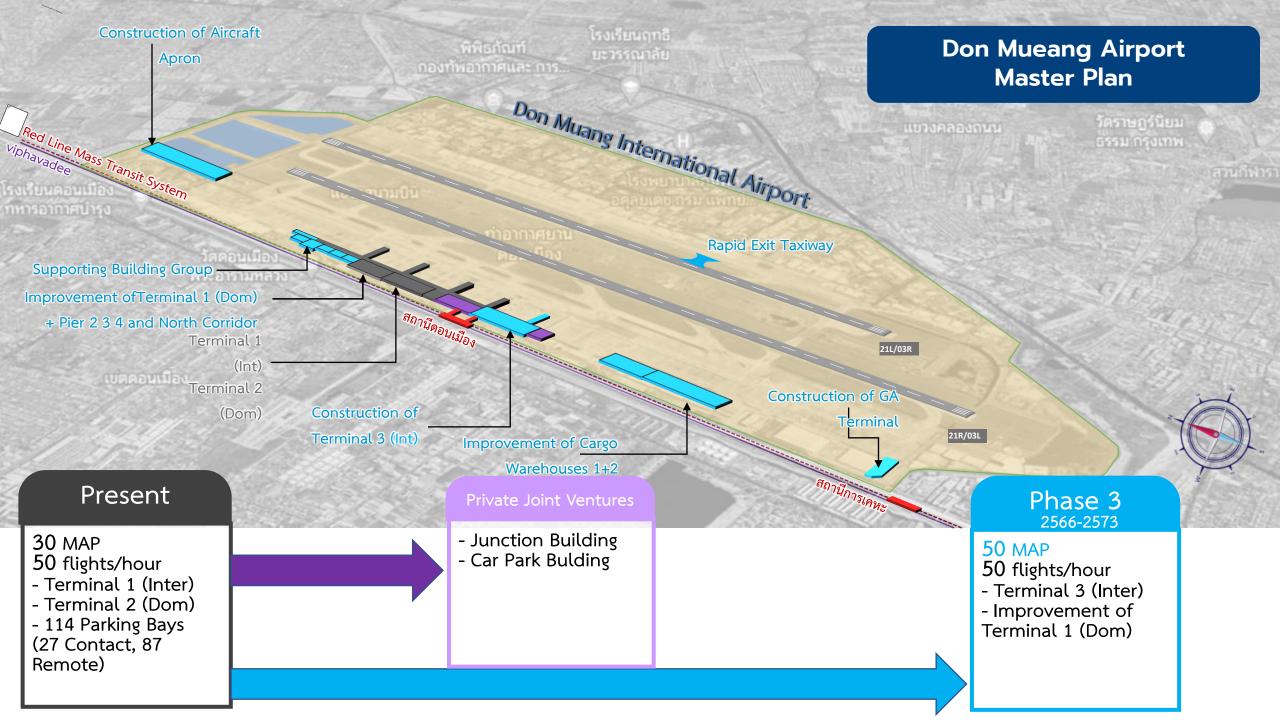
Extra Phase





11,500million



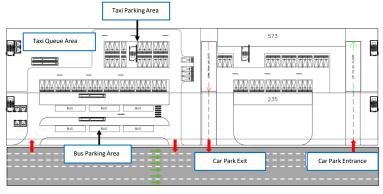


JUNCTION BUILDING

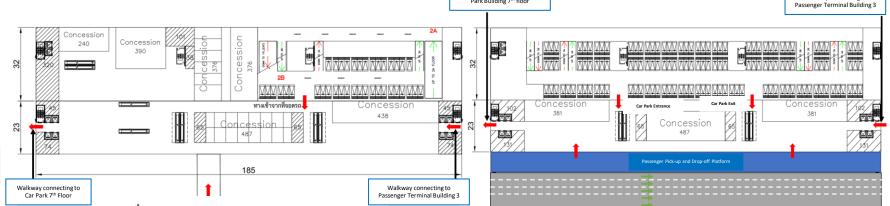
To be a connecting point of changing mode of transport from air to others as well as being a space for providing other facilities apart from main airport facilities.

area 97,680 m²
Commercial area 19,000 m²
Car Park 1,100 spaces





1st Floor: Bus & Taxi 2nd Floor: Arrival Meeting Point



/ train connection

3rd Floor: Departure Meeting Point

Project Details

Constructing an international passenger terminal and renovating Terminal 1 to increase the accommodating capacity of passengers from 30 to 50 million passengers per year.

Operational Plan

- Design Period,

June 2023 - August 2024

- Construction Period,

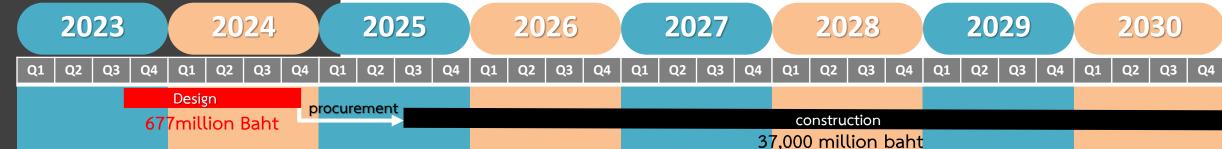
May 2025 - Dec 2030

Work Progress

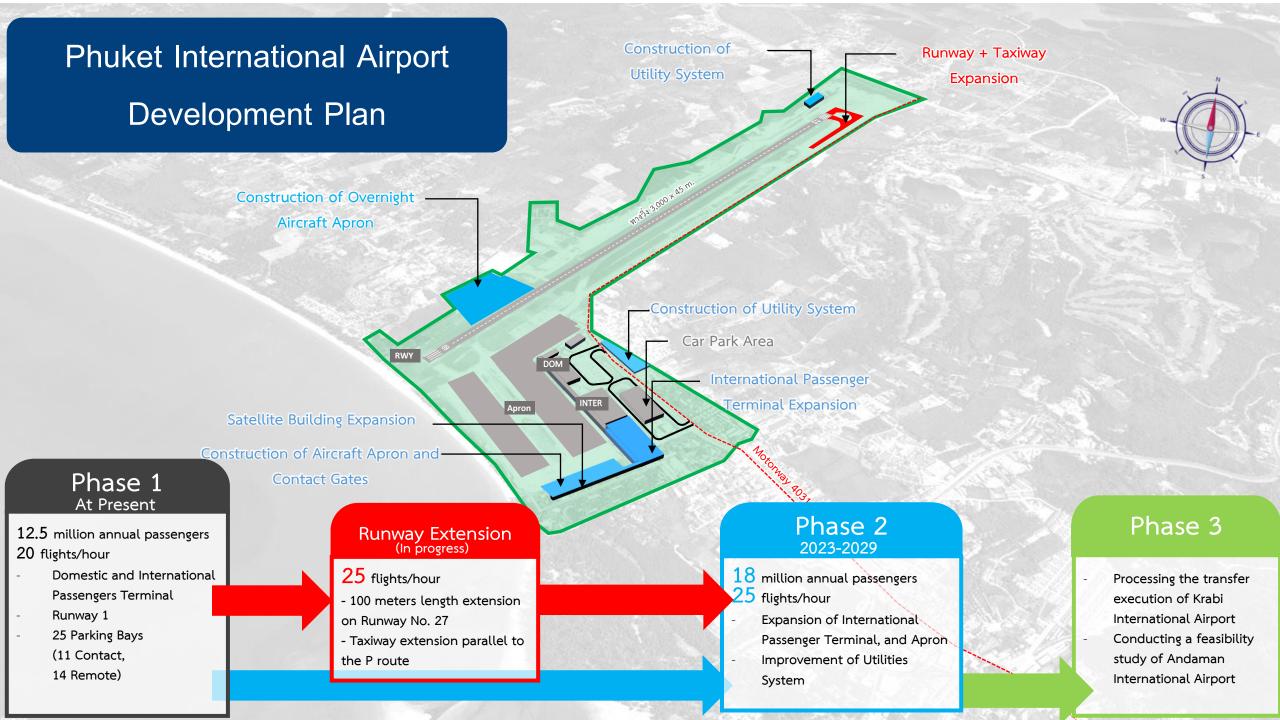
- under design

DMK Development Project Phase 3









Project Details

Constructing the extension of international passenger terminal to increase the handling capacity of passengers from 12.5 to 18 million passengers per year.

Operational Plan

- Designing Period,

Mar 2024 - Feb 2025

- Proposing EIA and the Cabinet for approving of the plan in April 2026
- Construction Period,

Oct 2026 - March 2027

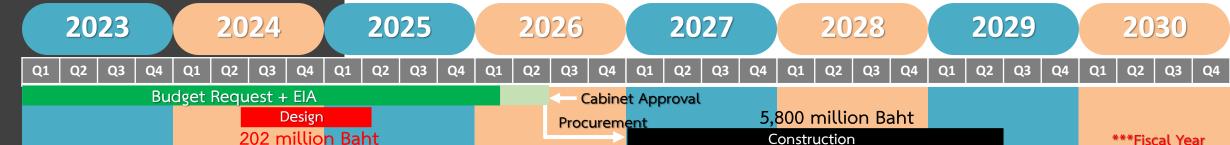
Work Progress

- In the process of procuring a design contractor

Phuket International Airport Development Project Phase 2



***Fiscal Year



HKT: Phuket International Airport (Seaplane & Ferry Terminal)

Travelling route from the Phuket ferry terminal, and projections of passenger numbers and benefits

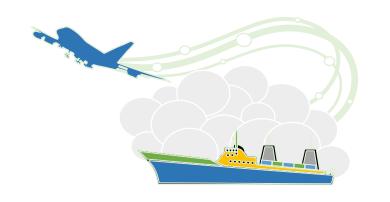


Routes from	Tra	velling time (minut	res)		
the Airport	Road	Ferry	Reduced Time		
Kamala Beach	42	20	22		
Patong Beach	62	30	32		
Kata Beach, Karon	75	37	38		
Khao Lak	65	55*	10		
Forecast for pas	Forecast for passenger numbers Not less than 370,000 pax/year				
Service pe	eriod/year	6 month (Nov-Apr)			
Benefits from the Project Reduced Travelling time					
Ferry Routes are additionally optional and more					
convenient for tourists to go to their destinations such as					
Group of Similan Island.					
☐ No delays and reducing traffic congestion within the Area					
of Phuket Province.					

Source: Feasibility study and design survey on tourist Ferry Terminal around Phuket airport area (boarding boat – aircraft, Marine Department) which brings to more study on reports.

Location : Seaplane – Ferry Terminal





aunsusinis Hua Hin Rayongเกตบาล Koh Chang Prachuap Khiri Khan Yedwindaung Koh Talu Koh Kood Island Noh Tao Isaland Phangan Island Samui Island Khao Lak เทศบาลนคร นครศรีธรรมราช Island Koh Lipe Koh Lipe อ สังการี Island Langkawi

Seaplane Routes









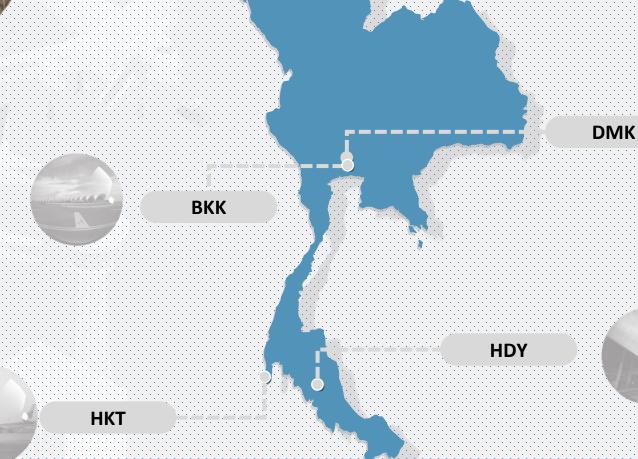






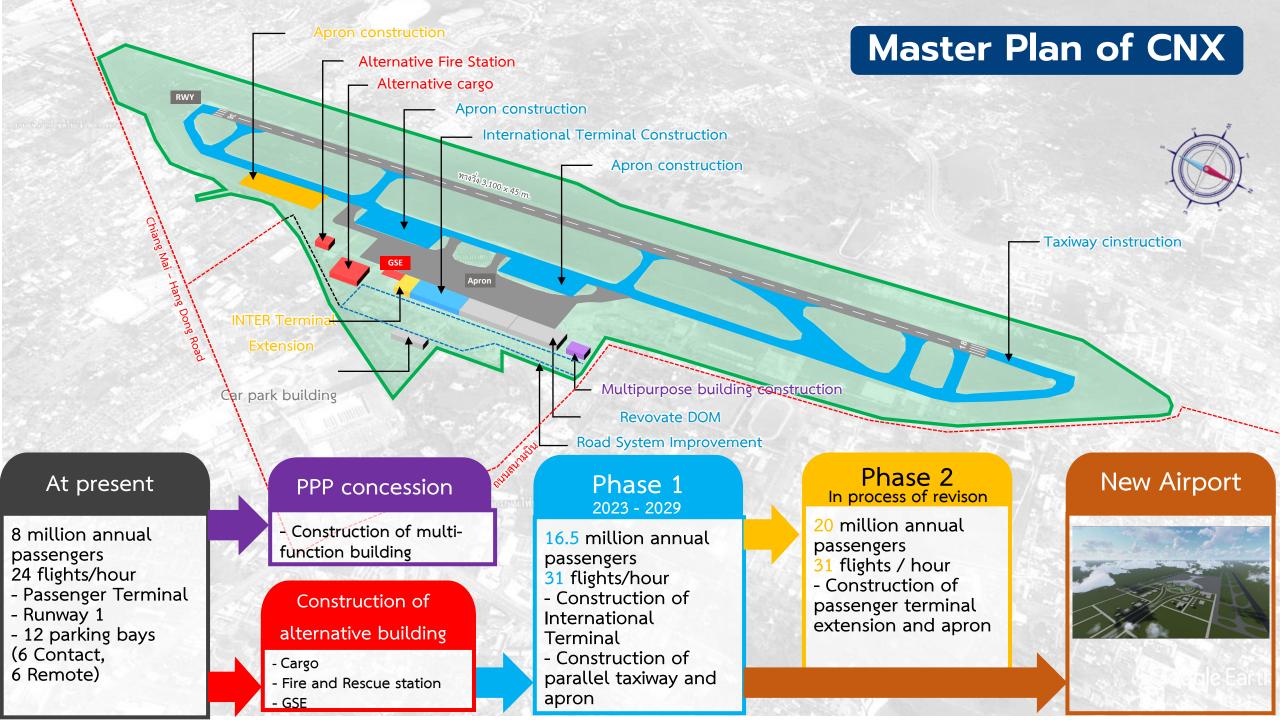
CNX

Chiang Mai International Airport (CNX)



CEI





Project Details

- Cosntructing a new international passenger terminal
- Modifying the existing passenger terminal into a domestic passenger terminal
- Resulting in the increasing capacity to accommodate passengers from 8 to 16.5 million passengers a year.

Operational Plan

- Design Period,

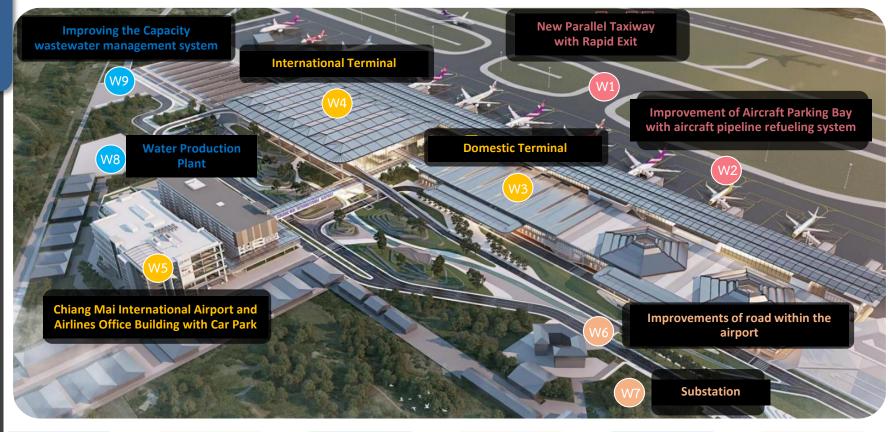
Aug 2023 - Aug 2024

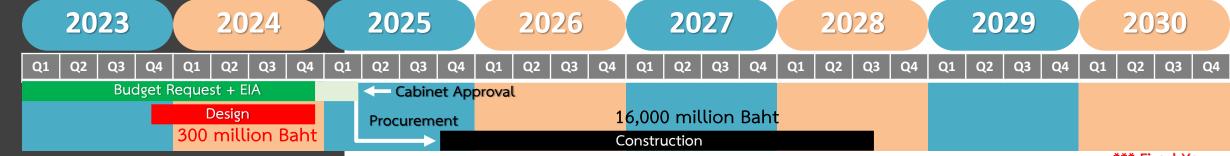
- EIA and Cabinet Approval Period, Dec 2024
- Construction Period, July 2025 – May 2028

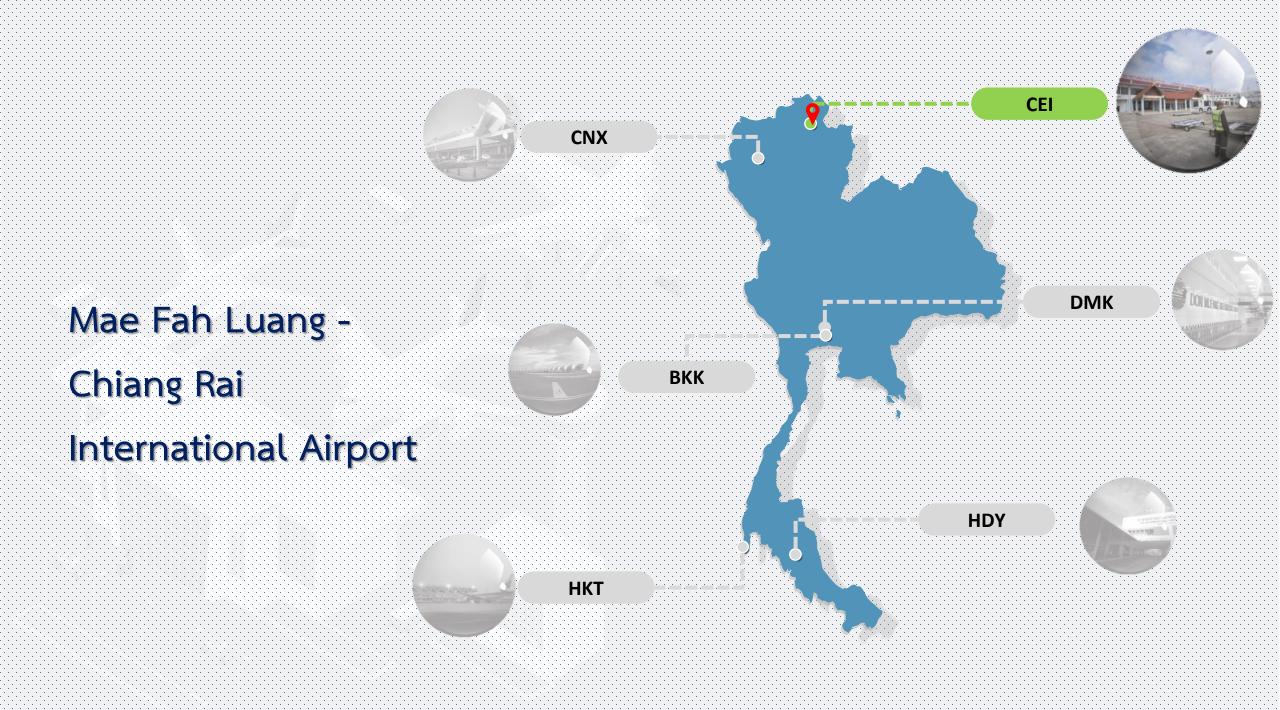
Work in Progress

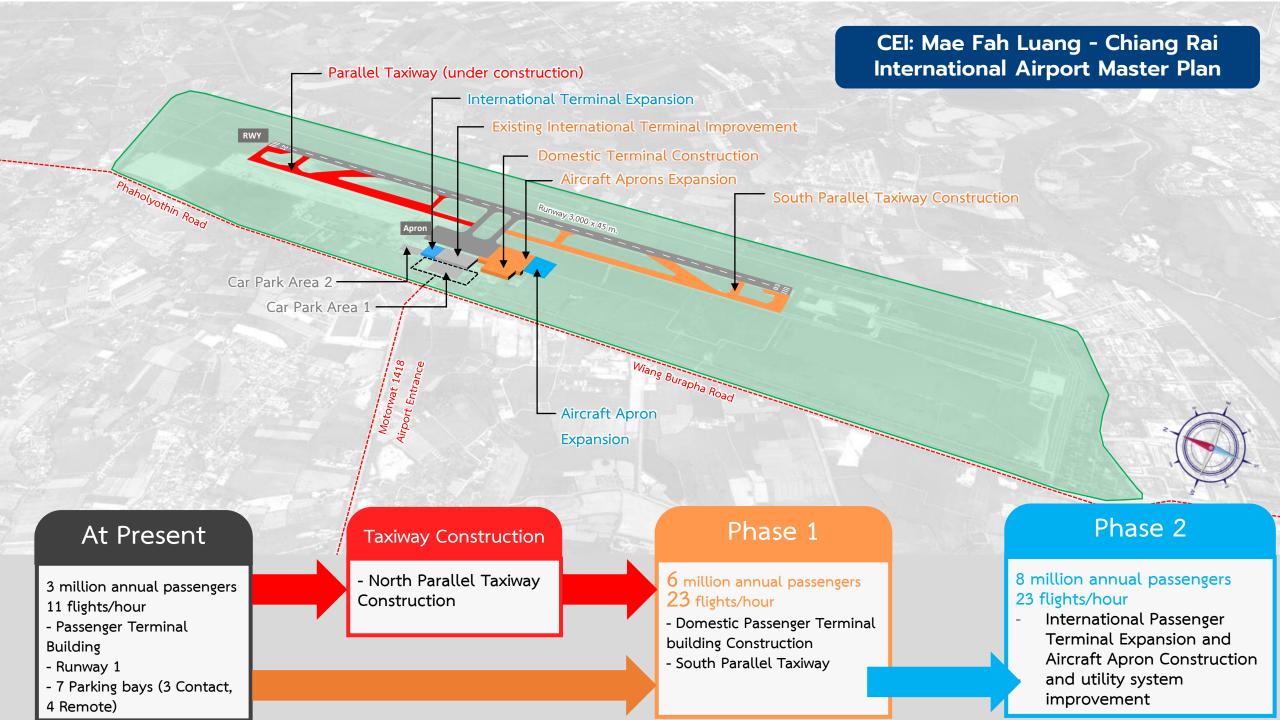
- under design

Chiang Mai International Airport Development Project Phase 1









Project Details

-Increasing passenger handling capacity from 3 million to 6 million annual passengers

Operational Plans

- Design period,
- Sep 2024 Aug 2025
- Proposal of the operational plan to EIA and the cabinet for approval in Oct 2027
- Construction period,
- May 2027 June 2030

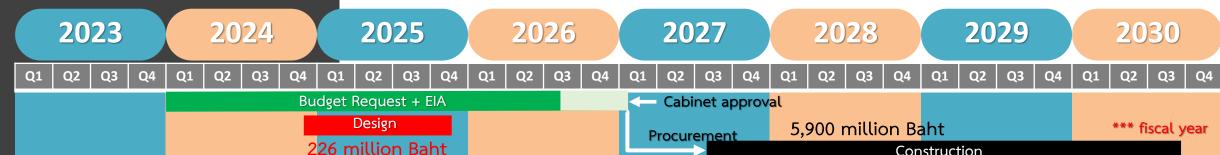
Work in Progress

Under TOR process and Employment of Design Contractor and EIA consulting services

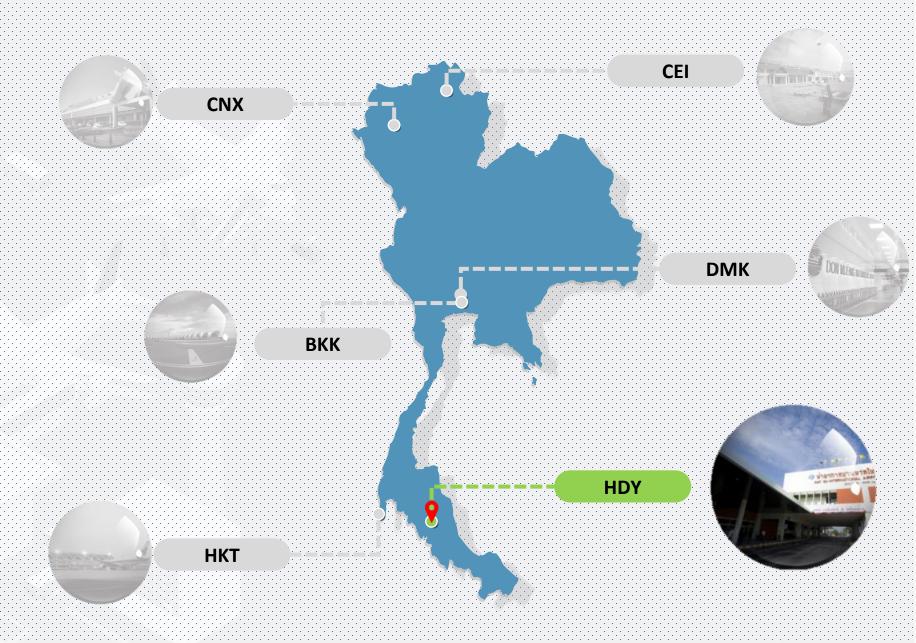
Mae Fah Luang - Chiang Rai International **Airport Development Project Phase 1**

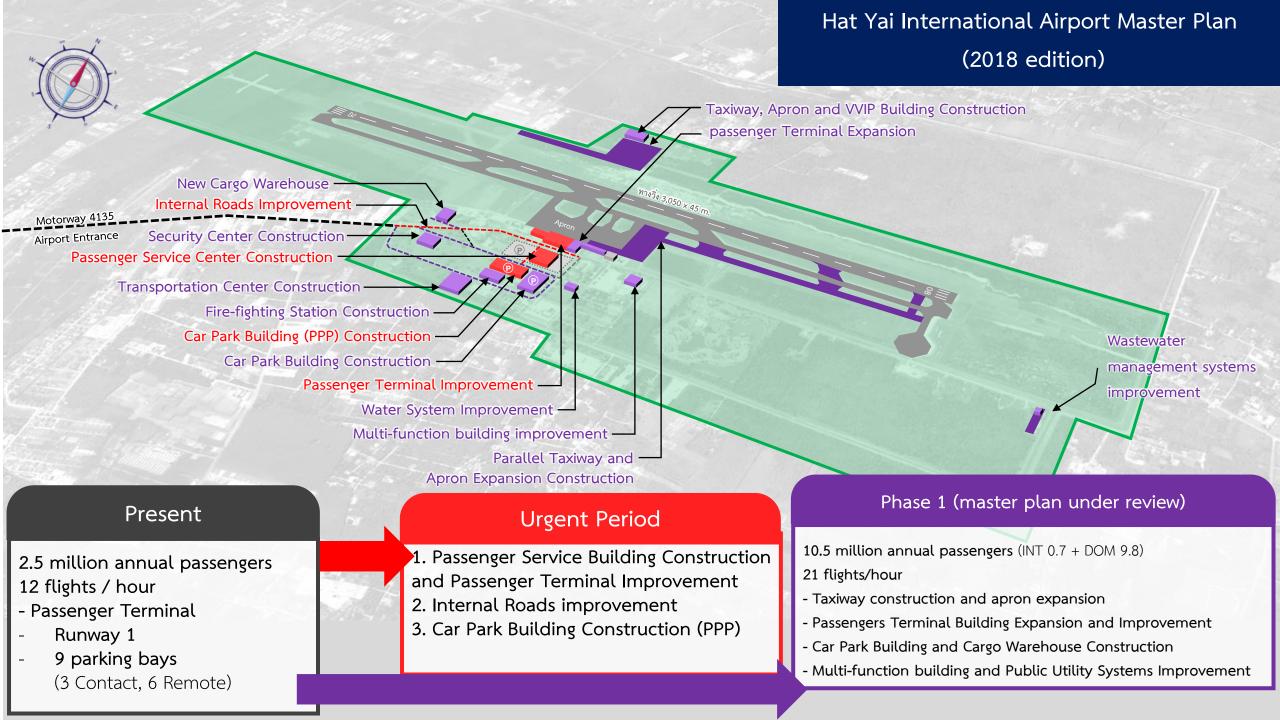


Construction



Hat Yai International Airport





New Airports and Transferred Airports under AOT's Supervision

Lanna International Airport Construction Project Handling Capacity of

21 Million Pax / Year

41 flights / hour

*Investment Budget of 70,000 Million Baht

Udonthani International Airport Handling Capacity of 3.4 → 6.5 Million Pax / Year 20 flights / hour *Investment Budget of 3,500 Million Baht



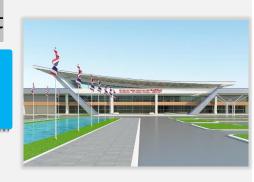
Buriram International Airport

Handling Capacity of

 $0.78 \longrightarrow 2.8$ Million Pax / Year

25 flights / hour

*Investment Budget of 460 Million Baht



Andaman International Airport



Construction Project

Handling Capacity of 22.5 Million Pax /Year

43 flights / hour

Krabi International Airport

Handling Capacity of

4 - 12 Million Pax / Year

31 flights / hour

*Investment Budget of 6,400 Million Baht



New Airports

Transferred Airports

*Investment Budget of 80,000 million Baht

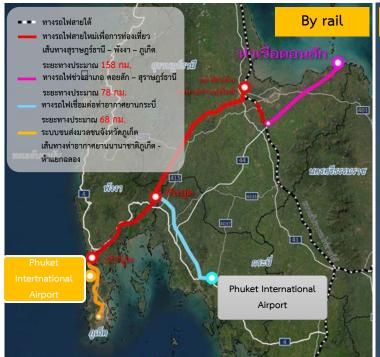
Andaman International Airport Construction Project

Picture 1: Proposed Area for Phang Nga Airport Development Project

Location

Kok-Kloy and Lor Yung Subdistrict, Takua Thung District, Phang-Nga **Province**

Transportation





Establishing Process of Andaman International Airport

AOT's Board of Directors AOT/MOT/CAAT considering guidelines

CAAT proposes the guidelines to CAB for consideration and proposed of the guidelines to the Cabinet

Procurement - Approve of Royal

Land Compensation

MOT proposes to

relevant agencies to give comments for consideration of the Cabinet

X

The Cabinet approves of construction

Terminal = 22.5 Million Pax/Year

2 Runways = 43 flights/Hour

Aircraft Stand = 44 Stands

Land = 7.300 Rai

Propose the of airport to

million Baht

Airside work 28,000 million Baht

Investment budget of 80,000

- Terminal building work 25,000 million Baht
- Support and utility work 15,000 million Baht
- Price reserve and tax 12,000 million **Baht**

AOT conducts a study of the

Design

Feasibility EHIA

project

42 (month)

84 months (7 years)

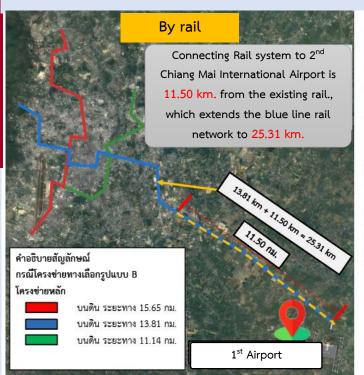
Lanna International Airport Construction Project

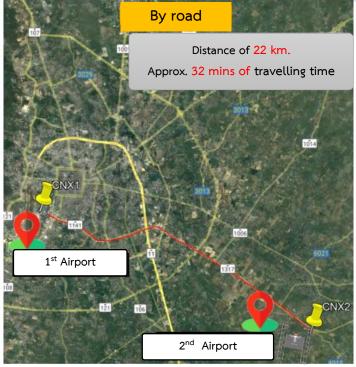


Location

San Kum Phaeng District Chiang Mai Province and Ban Ti District Lamphun Province

การเดินทาง





Establishing Process of Lanna International Airport

AOT's Board of Directors AOT/MOT/CAAT considering guidelines

CAAT proposes the guidelines to CAB for consideration and proposed of the guidelines to the

Cabinet

- Approve of Royal

Land Compensation

Design Feasibility

EHIA

Land = 8.050 Rai

Terminal = 24 Million Pax/Year

- 2 Runways = 41 Movement/Hour
- Aircraft Stand = 38 Stands
- Cargo = 32,000 Tons

relevant agencies to give comments for consideration of the Cabinet

The Cabinet approves of Propose the of airport to

Support and utility work 12,500 million Baht

Investment budget of 70,000

Airside work 25,000 million Baht

Terminal building work 22,000 million

million Baht

Baht

Price reserve and tax 10,500 million Baht

MOT proposes to

 \sim

construction project

42 (month)

84 months (7 years)

Udonthani International Airport Development Project



Location

Mak Kaeng Sub-district, Mueang District, Udonthani Province



Process of Taking Over Udonthani International Airport



AOTstarts to operate the airport

Udonthani International Airport Development

Udonthani International Airport Project Phase 2

Udonthani International Airport Development Project Phase 3

Aircraft Stand = 13 Stands



- Terminal = 6.5 Million Pax/Year
- 1 Runway = 20 flights/Hour



Investment budget of 3,500 million Baht

- Development Project Phase 1 Renovating terminal buildings 1 and 2 1,320 million Baht
- Development Project Phase 2 Constructing new terminal building 1,580 million Baht
- Development project Phase 3 Installing equipment and facilities 600 million Baht

192 months (16 years)

Buriram International Airport Development Project



Location

Ron Thong Sub-district, Sa-tuek District, **Buriram Province**



Process of Taking Over Buriram International Airport

Cabinet approval

AOT starts to operate the airport

Buriram International Airport Development Project Phase 1

48 months (4 years)



- Terminal = 2.8 Million Pax/Year
- 1 Runway = 25 flights/Hour
- Aircraft Stand = 11 Stands

Investment budget of 460 Million Baht

Installing Smart Airport System

Krabi International Airport Development Project



Location

Nua Khlong Sub-district Nua Khlong District and Mueang District Krabi Province





Process of Taking Over Krabi International Airport

Cabinet approval

AOT starts to operate the airport

Krabi International Airport

Development Project, Phase 2

6

6

60

72 Months (6 years)



- Terminal = 12 Million Pax/Year
- 1 Runways = 31 flights/Hour
- Aircraft Stand = 40 Stands

\$

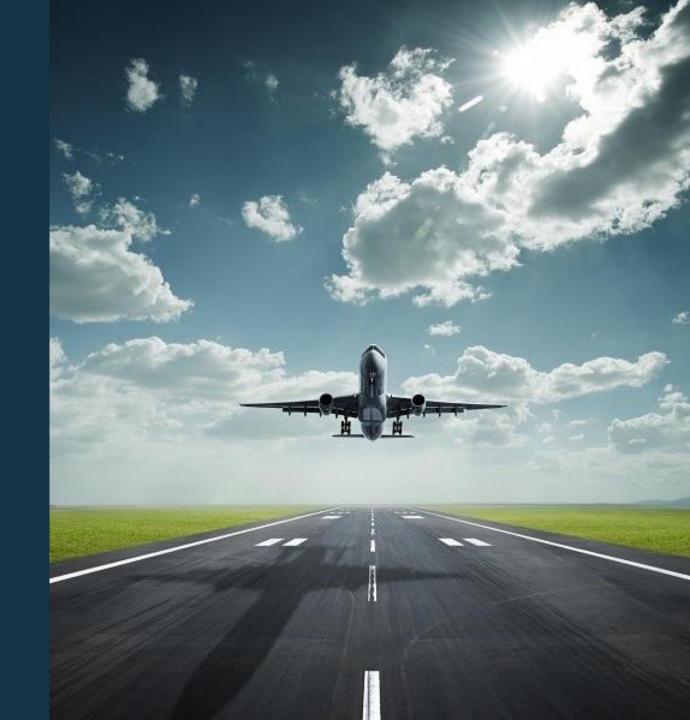
Investment budget of 2,700 million Baht

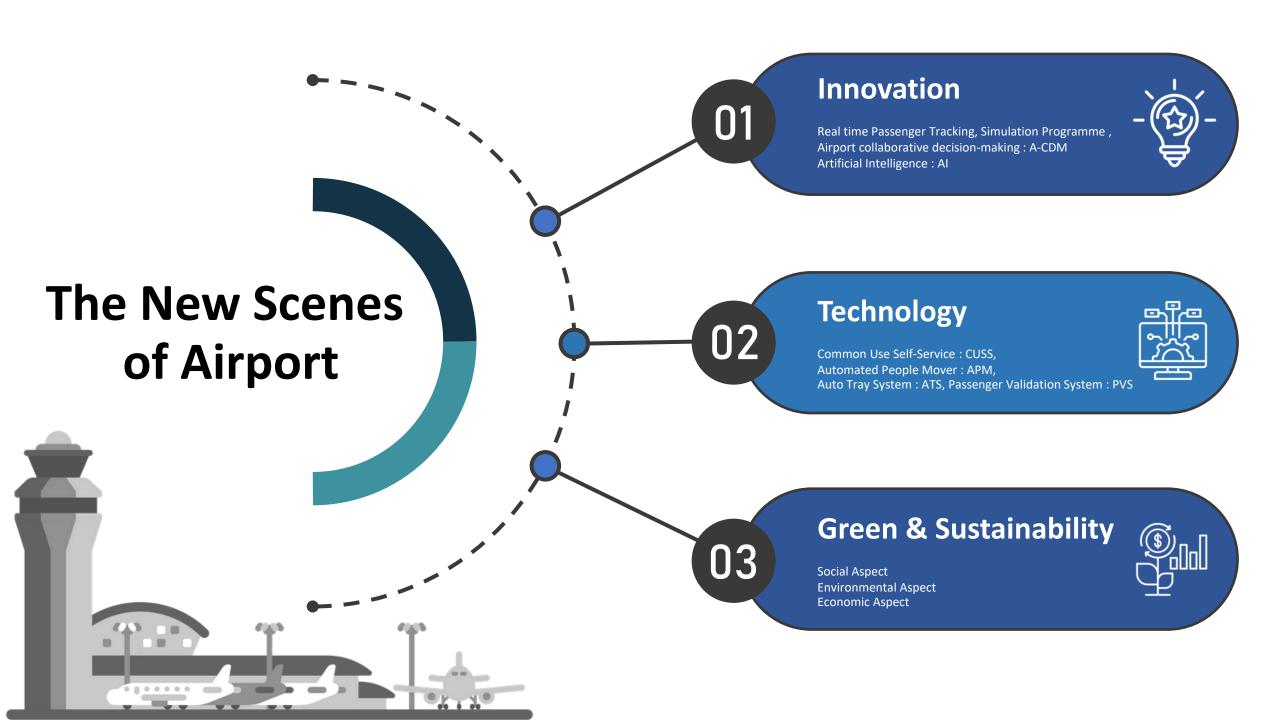
 Design and procurement work, and terminal building construction totalling 2,700 million Baht



The New Scenes of Airport.

(Airports of the Future:
The Development of Airport
Systems)





MAON Z

Seaplane & Ferry Terminal

Passenger Experience

New Travel Trends





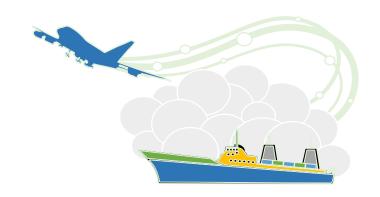


TAIPA FERRY TERMINAL: MACAU





SIAM SEAPLANE: THAILAND



HONGKONG INTERNATIONAL AIRPORT SKY PIER

ZOLVALONZ

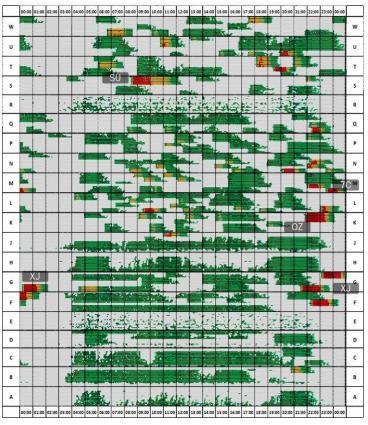
Capabilities of the CAST Terminal Simulation Program



The simulation helps
avoid real-life trials
that are usually associated
with significant capital
and operational expenditure





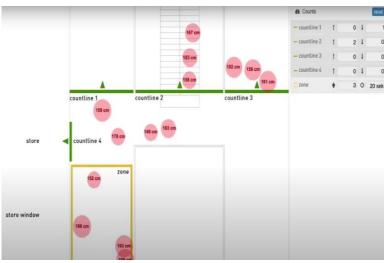


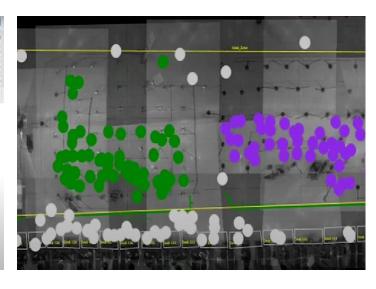
Real-time Passenger Tracking and Counting System

Real – Time passenger Analysis and Tracking

"Optimize your processes, utilization of space and deployment of personnel"



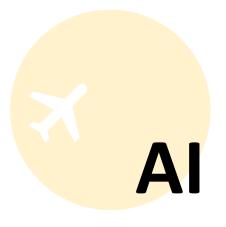








Costs can be reduced and productivity increased through accurate and automated data





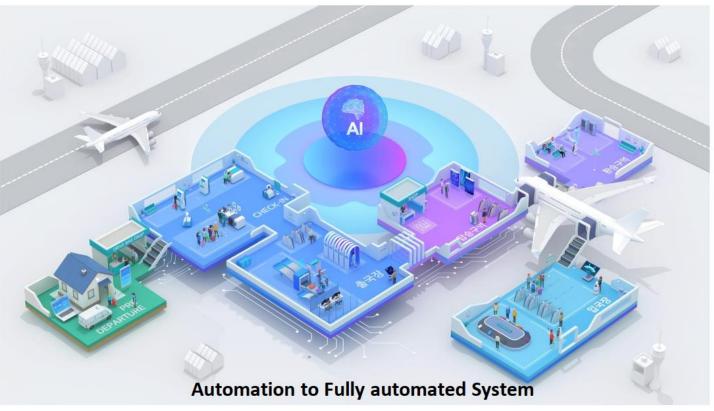


When Properly integrated with checkpoint systems,

Al-based algorithms

Significantly improve threat detection





Auto Gate
Coordinating with Immigration Office



Self Check In
Coordinating with airlines and related persons



Biometric
Coordinating with airlines and related persons



Tub Base Technology

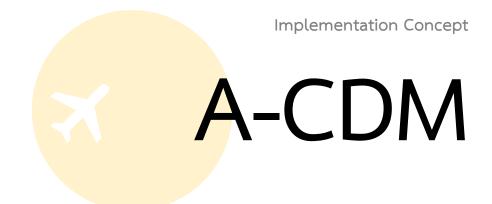


Automated People Mover (APM)





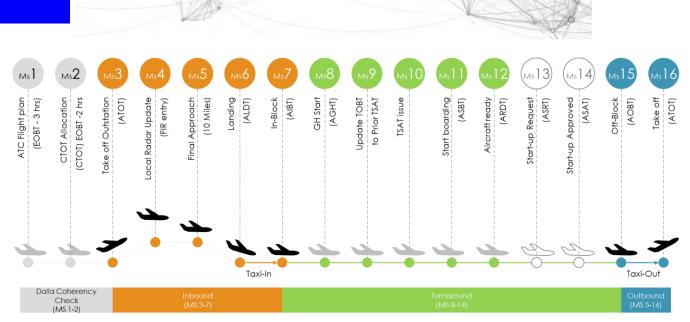
Sawasdee By AOT Application



Airport Collaborative Decision Making

Objective

- Predictability
- On-time Performance
- Use of infrastructure
- Apron and Taxiway Congestion



หลักการและแนวทางในการดำเนินการ A-CDM ของ ทสภ. และ ทดม.

Airport A-CDM Elements



For every 10 minutes
passengers spend in
the security line,
their spending in the
terminal decreases by 30%



ALDUCE YOUR

<u>Carbon</u> Management

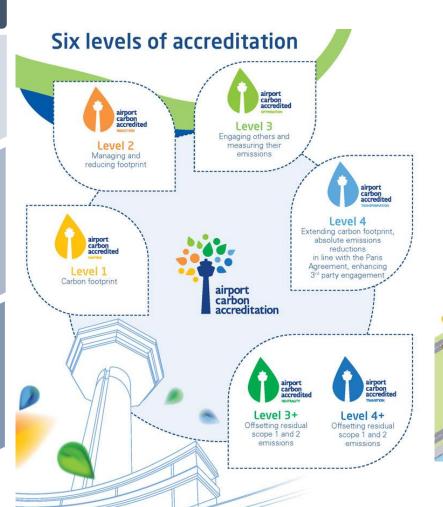
CO₂ Neutral Growth

50% CO₂ Reduction

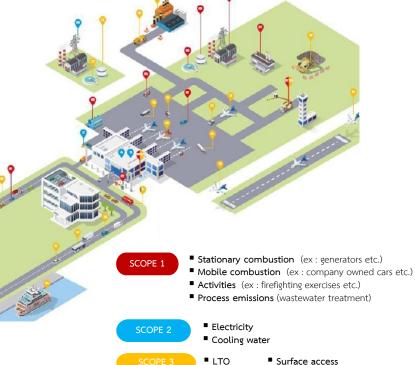
Net Zero

Carbon Management

Airport Carbon Accreditation Program (ACA)



ACA consists of 6 levels. BKK, DMK, CNX, CEI and HYD are currently accredited with Level 3 Optimization. HKT is currently accredited with Level 1 Mapping.



APU

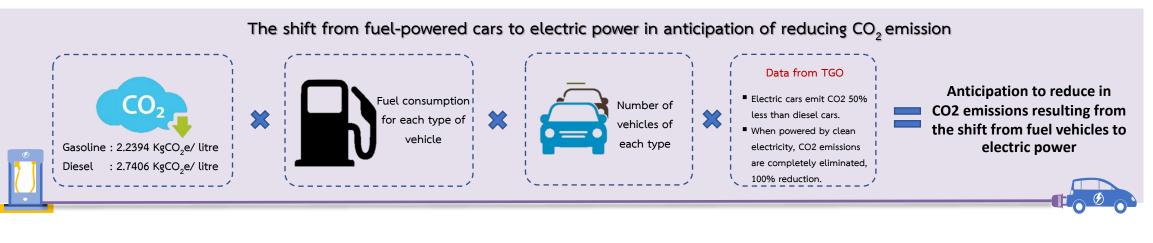
GSE

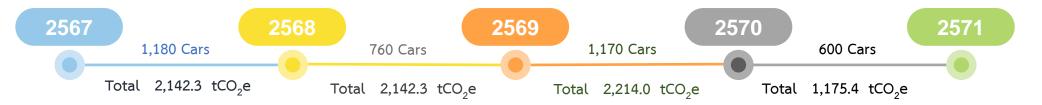
■ Business travel

AOT's Measures for Reducing Greenhouse Gas Emissions

Use of Electric Cars

At present, most of the AOT's cars are rental cars. When the rental contract expires in each year, AOT will consider transitioning from conventional fuel cars to electric cars.

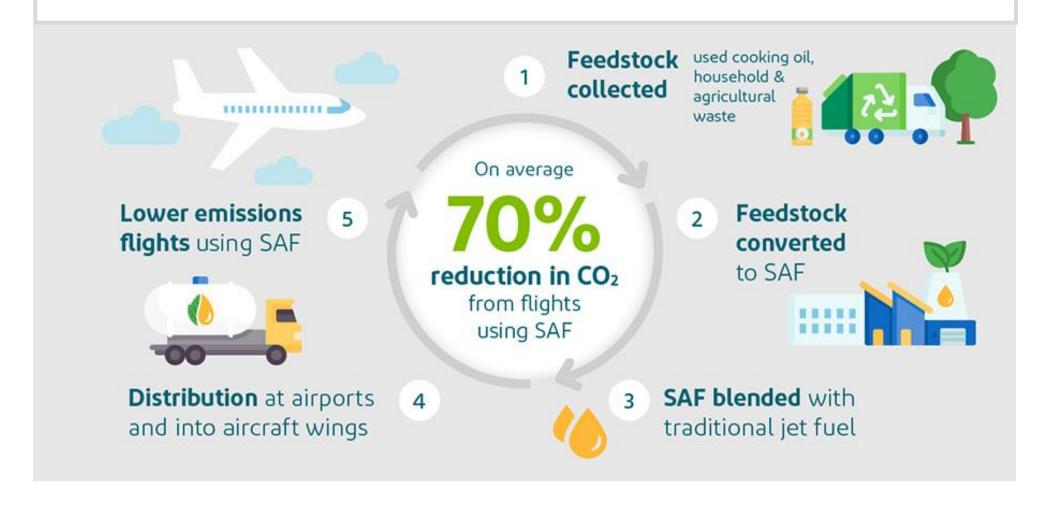




SUSTAINABILIT

Sustainable Aviation Fuel: SAF

How Sustainable Aviation Fuel works



YINABI



Energy Management

2 YEAR

EAR

4 Y

10 YEAR

20% of electrical power come from renewables Energy

50% of electrical power come from renewables Energy

100% of electrical power come from renewables Energy

Energy Management

Installing Solar Cells helps utilize renewable energy, <u>reduce carbon</u> dioxide emissions and cut down on electrical power costs.

Suvarnabhumi Airport



Chiangmai International Airport



Don Mueang International Airport



Mae Fah Luang Chiang Rai International Airport



Phuket International Airport



International Airport









USTAINABILI



Energy Management

2 YEAF

4 YEAR

0 YEAR

20% of electrical power come from renewables Energy

50% of electrical power come from renewables Energy

100% of electrical power come from renewables Energy

Energy Management



The Change of vehicles and machines in all AOT 6 airports from fuel vehicles to electric vehicles

According to the government's policy to decrease reliance on fuel, AOT is implementing a comprehensive policy to transition vehicles and machines used in the airports to electric alternatives. This ambitious policy encompasses a total of 3,400 units, promising a substantial reduction in fuel consumption by an estimated 10 million liters or approximately 28,360 tons of carbon dioxide emission annually. Beyond the environmental impact, this initiative is designed to enhance the overall airport experience for passengers by eliminating air pollution from conventional vehicles at the Bus Gate area.

USTAINABILIT





Water and Waste Management

Water Management

Waste Management

2 YEAF

Water Neutral Growth 20%

Zero Discharge

4 YEAF

50% Reduction of Water Withdraw

50%

Zero Discharge

10 YEAR

Zero Water Withdraw 100%

Zero Discharge













THANK YOU