

PRESENTATION 2023

NEEDS OF AVIATION TECHNICIANS FROM THE PERSPECTIVE OF AN AVIATION ENGINEERING COMPANY

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DOA, POA, ATO**

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01. OVERVIEW



ABOUT US

Established in 2008 by a team of aviation engineers who possessed the entrepreneurial passion and extended technical experience, AESC step by step confirms the ability to gain the highest reputations among aviation partners.



MISSION

To participate and develop professional & competitive Vietnam Aviation Industry up to international standard



VISION

To become a leading company in the aerospace engineering industry in and beyond the Vietnam neighborhood



OUR PRODUCT & SERVICES

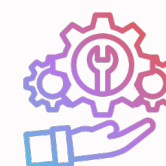
We are now operating an ecosystem of products and services in order to create solutions meeting different exclusive demands from aviation customers

WHAT WE DO



M.R.O Maintenance, Repair & Overhaul

Since its foundation in 2008, AESC has provided services of high quality and high safety standards to all airlines in Vietnam and other neighborhood countries and gained a reputation within the region for its core capability of aircraft wheel and brake maintenance services.



Manufacturing

Aircraft part design & manufacturing modification package



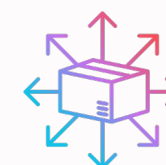
G.S.E Ground support equipment

GSE design and manufacturing have been one of AESC's top business focus since its establishment. The solution with local products at an affordable price and quick delivery time has satisfied its most difficult customers.



Part Distribution

With more than 15,000 aircraft parts stocked at our warehouse, and our dedicated sales force available 24/7, we remain at customer's disposal to provide replacement parts in a timely manner to minimize the impact of AOG to airlines customers.



Consulting



With more than 10 years of experience in the field of aviation and aircraft maintenance and repair, with a team of experienced and highly qualified staff, AESC provides the best consulting services for its customers in different projects.

Training Services



We are currently approved by CAAV to conduct CAT A. We have a reputation for conducting training for many years. The range of training that we provide is for engineering, and cabin crew. We provide a wide range of courses related to aviation and the airline industry directly.

Defense Services



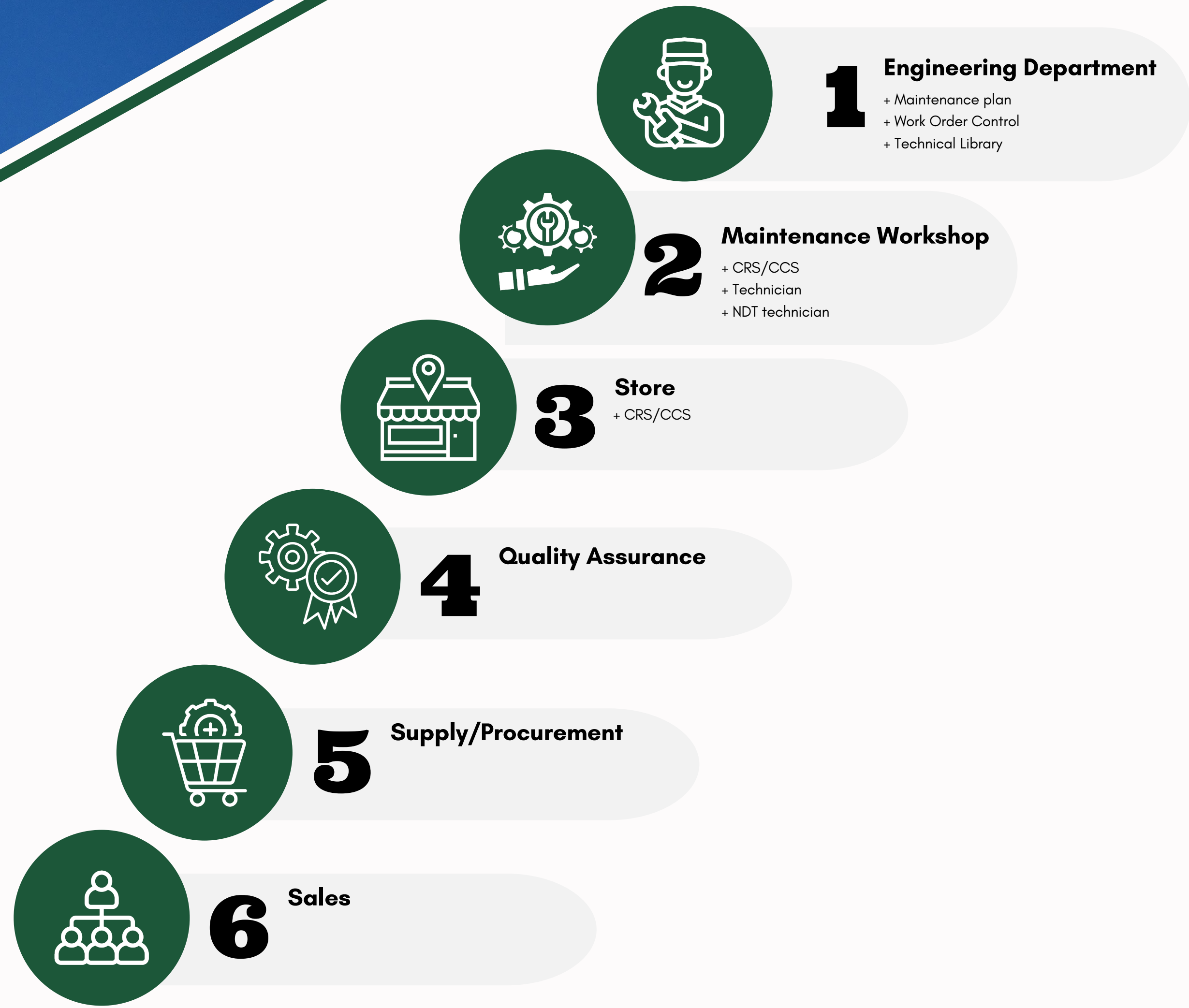
AESC is a unit that cooperates closely and effectively with Vietnam Armed forces (Air Force Air Defense, Coast Guard, Navy), providing a number of materials, spare parts and maintenance services for the C212, C295 aircraft.



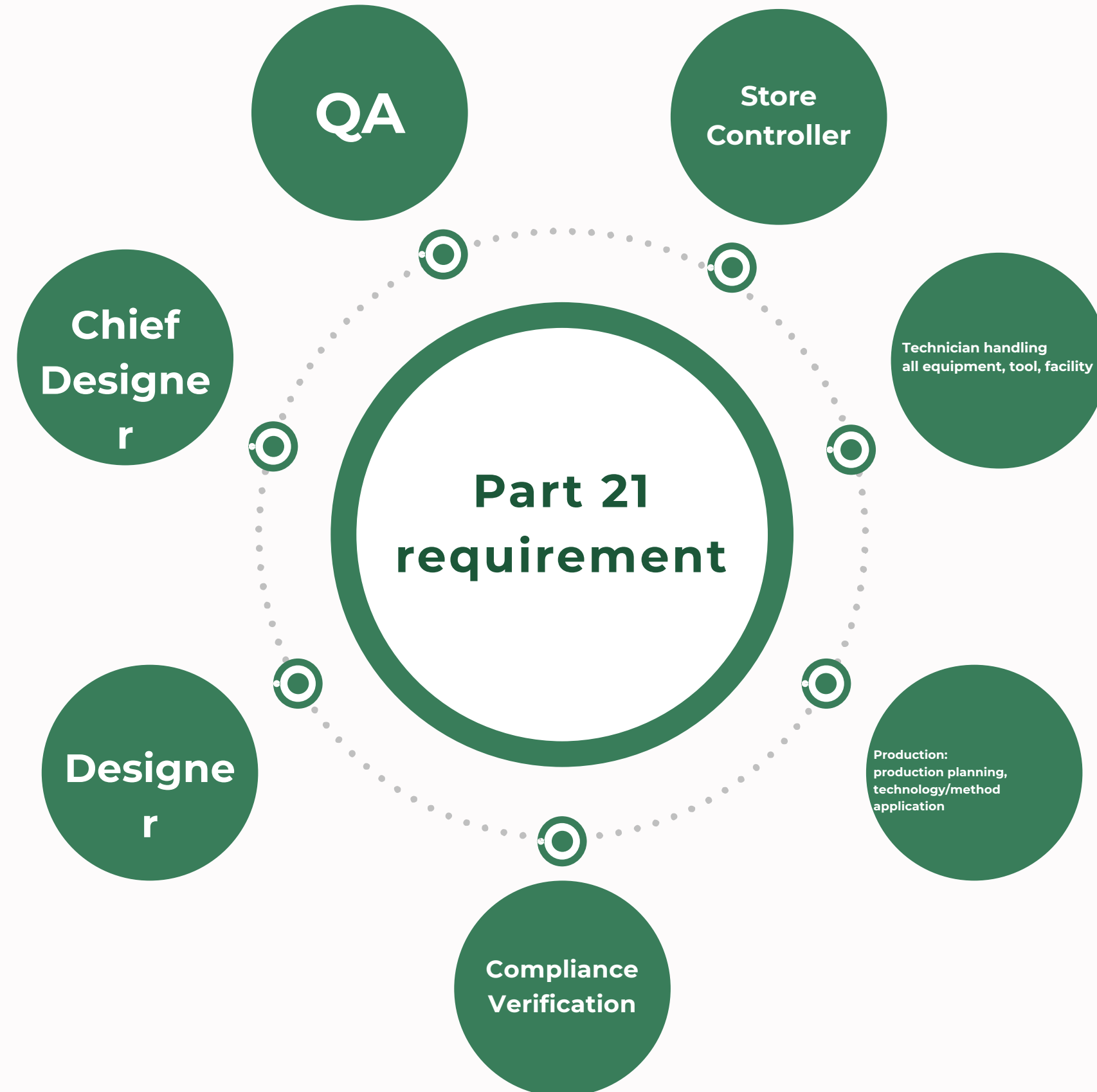
02. MAIN JOB FUNCTIONS AT MRO, DOA, POA, ATO



A/ MRO



B/ Design/ Manufacturing



C/ Training



Practical /
Hands-on
Training



OJT monitoring





**03. QUALITIES THAT
AVIATION STAFF
NEED TO POSSESS
AND DEVELOP**



POINT 1

English proficiency: must be good at speaking, reading (manual, instructions), and writing (report, proposal, email...)



POINT 2

Attentive, watchful attitude, double check, cross-check (maintenance error mostly relates to human factor)



POINT 3

Systematic mindset (Aviation is built up on inter-systems standardized and regulated closely)



POINT 4

Independent working ability while maintaining team work environment



POINT 5

Learning ability is highly appreciated (Self-teaching through putting questions, finding root causes, interacting with surrounding sources – books, colleagues, teachers, senior...)



POINT 6

Design-oriented people: basic skills like CAD, and design mindset meet the end-user and aviation regulation requirements. The designer needs to go on-site to gather facts on the operating environment and to master the solution. The designer is not a drawer.



POINT 7

Operation (maintenance/manufacturing) oriented people: need to touch the basic technical skill set, gather real experience at workshop level



POINT 8

International viewpoint: not to limit oneself in domestic market.

04. WHAT & WHERE TO WORK



- Airlines (Vietnam and Overseas): technician, engineer
- MRO: Maintenance technician/engineers
- Design office
- Manufacturing Company
- Spare part provider (OEM, Aftermarket)
- Aviation Authority
- Start-up

The background image shows a school building with a flagpole on the left. The flag is white with red and blue elements and the letters 'EAF' in red. The building is light-colored with a glass entrance. The text '05. SCHOOL AND AVIATION COMMUNITY RELATIONSHIP' is overlaid in large white letters. The word 'CAES' is visible on the building's facade.

05. SCHOOL AND AVIATION COMMUNITY RELATIONSHIP

**THANK
YOU**