



Sustainable Global Aviation Training

No Growth Stand Alone

Won-Soon PARK

WE CONNECT LIVES, CULTURES AND THE FUTURE



No Growth
Stand Alone



1997~Present: Incheon International Airport Corporation

- ✓ Incheon Int'l Airport Corporation, Director, Global Training
- ✓ ICAO Trainair Plus Steering Committee, Vice Chair
- ✓ ACI Asia Pacific & Middle East HR committee, Standing Member
- Iraq Erbil Airport, Consultant
- Kuwait Airport T4, Deputy PM
- ACI Safety, Sr. Manager



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Terminal 1

1. Current Challenges

01 Periodical Update of Global Standards & New Standards

- › *Regular and Irregular Updates and Additions to International Standards*

02 Advent of New Technologies

- › *Introduction of New Technologies and Techniques in Aviation and Education Field*

03 Shrinking Budget for Training

- › *A Priority for Expenditure Reduction to Address Economic Downturn and Revenue Improvement*

04 Shortage of Experienced Personnel in the Aviation Training Sector

- › *Shortage of Qualified Instructors and Course Developers*



2. The Goals of Collaboration

 **Key factors** and **needs** to achieve the goal of collaboration



Create a robust and adaptive training ecosystem for sustainability



Synergistic environment fosters innovation, improvement, preparedness for dynamic challenges of industry



Quality Training Program

Compliance with Regulations

International Recognition

Financial Stability



3. Understanding of Collaboration



Incheon Airport
**No Growth
Stand Alone**

Importance of Collaboration in the Aviation Training



3. Understanding of Collaboration



Benefits of Collaboration in the Aviation Training



4. The Power of Collaboration



No Growth
Stand Alone

Stand Together, Stay Sustainable



Alone

Together

Revenue Sharing/Creation

Leverage

Instructor

Exchange Course

Sharing Knowledge

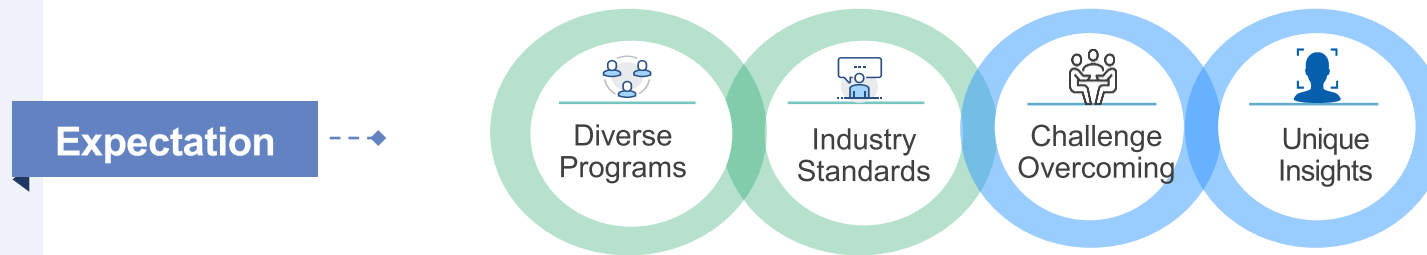
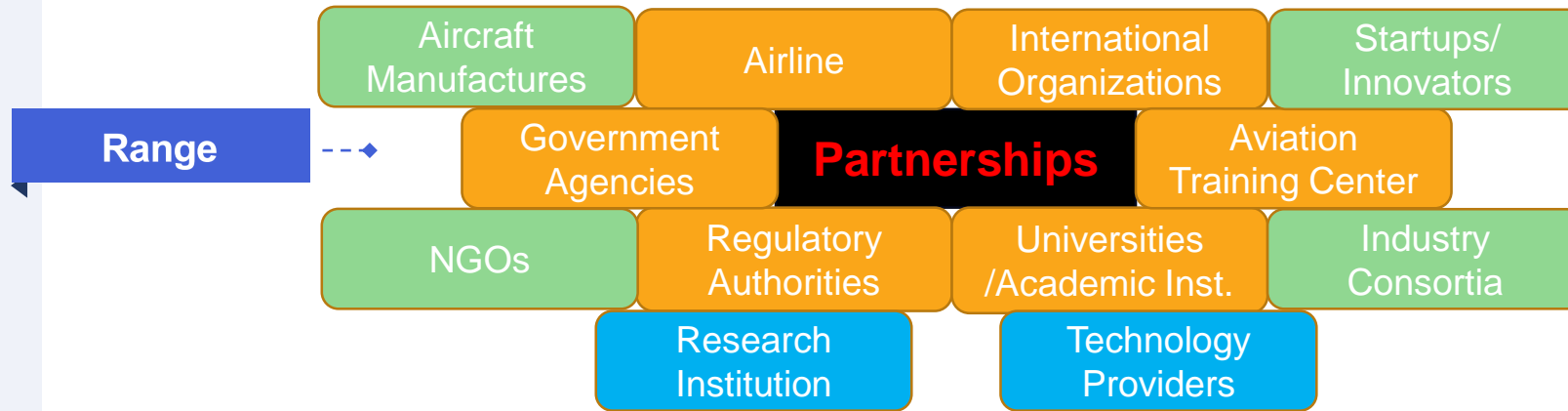
Joint Course



5. Building Partnership



A Range of Partners in aviation training industry



The positive impact of collaborative partnerships

Partnerships collectively contribute to the mutual growth, innovation, and sustainability



5. Building Partnership



International Organizations' Aviation Training Bodies



- ICAO Trainair Plus Program (TPP), 2008~
- 102 Regular Members, 27 Corporate Members
- States-owned, Authorities owned, Academies



- ACI Accredited Training Partners (ATP), 2022~
- 18 Regular Members
- Airports-Owned Training centers



- IATA Regional Training Partners (RTP)
- 21 Institutions(Total 450 Partnership)
- Airlines-owned, Airports-owned, Academies, Service Providers



Members' Training Facilities & Operational Procedures of Accreditation by Each Body



6. How to Grow through Collaboration(Case Studies)



Collaboration to Establish an Education System from Nothing

Internal

Short
On the Job

Internal
External

Short
On the Job
Int'l

As Was



Preliminary

1st Phase(2008~2022)



6. How to Grow through Collaboration(Case Studies)



Profit Share

Course **Development**

Owned Course Delivery

Selling Course



Course Operation



Incheon Airport Training Center



As Was

Non Profit Share

Not Owned Course Delivery

Course Operation

Training Agency

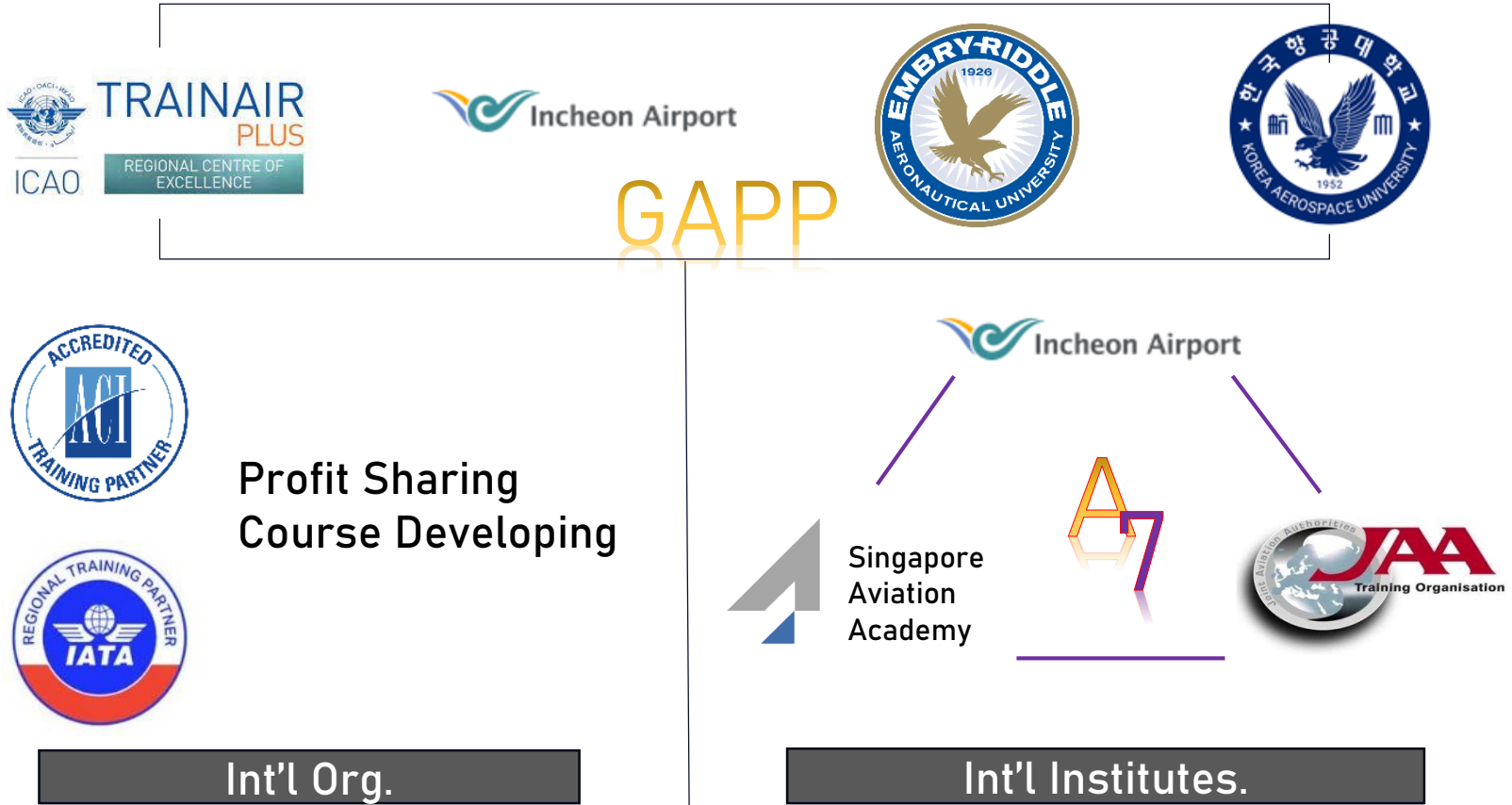
Enhancing Training Center **Accreditation and Name Value** through the Utilization of International Organization Programs



6. How to Grow through Collaboration(Case Studies)



Collaboration for Growth and Sustainable Academia



To Be

2023~2030

Existing + Sustainable long term



6. How to Grow through Collaboration(Case Studies)



2 Years, 7 Mandatory, 2 Elective



1 Year, 3 Mandatory

Growth Together, Keep Sustainable through Collaboration

Other Institutes, International Funds, Worldwide Cooperation Agencies

To Be



7. Overcoming Challenges



01 Update of Global Standards

Int'l
Org.

Committee Activities

Int'l
Con.

GS Trend, Information
Obtainment

02 Advent of New Technologies

Coll.
Org.

Knowledge Benchmarking

Fund
Org.

Training, Development

03 Shrinking Budget for Training

Coll.
Org.

-Co-host program
-Mutual Discount program

Fund
Org.

-International Org. Fund
-National Cooperation Fund

04 Shortage of Qualified Instructors

Int'l
Org.

Course Participation

Coll.
Org.

Supportive Program



08 **Conclusion**



Fill in the gaps in oneself and collaborate to make 1+1 equal 3 as move forward

S The Reason of Stagnation

- > **Lack of Capacities**
(Human, Resources, Information, Strategy, Mind)

G The Strategy to Grow

- > **Leverage expansion through collaboration and competence sharing**

5 Factors to be sustainable and growth

5 Factors	Why	Traits
Proper Facilities	Essential elements to expand the market	Expandability
Qualified Instructors	Cost reduce, more opportunity to increase	Competitiveness
Qualified Courses	Enhance the competitive edge	Competitiveness Expandability
Financial Stability	Sustain & Maintain the Academy	Sustainability
Mind & Attitude	Create potential demand	Growth



Q&A



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Thank You

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